

Grupo Security Profit Up 9% in First Quarter of 2015

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- Group's consolidated profit was Ch\$18,315 million as of March 2015.

- The CEO of Grupo Security, Renato Peñafiel, highlighted that Banco Security posted loan growth of 10% in comparison to March 2014, while AUM for the asset management subsidiary expanded 22%, totaling Ch\$1,791 billion."

Grupo Security posted profit of Ch\$18,315 million for the first quarter of 2015, up 9% from the prior year, attributable to strong performances from Inversiones Security and Inmobiliaria Security, and reduced finance costs related to debt issued by the company. For the same period, Ebitda increased 16.8% in comparison to 1Q14, totaling Ch\$30,854 million, while return on equity reached 12.25%.

As of March 2015, Grupo Security's consolidated profit was distributed as follows: 52% from lending (bank and factoring), 29% from insurance, 9% from asset management and 10% from other services.

For the first quarter, Banco Security had total loans of Ch\$3,728,129 million, up 10.3% from March 2014 and in line with the 10.2% growth posted by the system as a whole for the same period (excluding investments in Colombia). For the same period, commercial loans grew 11.1%, while retail loans expanded 7.9%, with particularly noteworthy growth of 25.9% in consumer loans.

Inversiones Security reported profit of Ch\$2,107 million, which represents an increase of 50.5% with respect to 1Q14, due to improved results from the mutual fund and asset management divisions and a strong performance from the international business and portfolio management units.

Highlights

Grupo Security's CEO, Renato Peñafiel, also commented that the synergies obtained after the merger with the Cruz del Sur companies "exceeded initial calculations on which the deal was based. In order to compare the price paid at the time (US\$ 300 million) in present-value terms, annual synergies were initially estimated at US\$ 15.8 million, equivalent to a present value of US\$ 144 million, while the annual synergies actually attained were US\$ 25.9 million, which represents US\$ 236 million."

During the first quarter, the Group announced that it had signed a deal with Grupo ACP in Peru to acquire 61% of Protecta Compañía de Seguros, which is engaged in the annuity and group credit life businesses in the Peruvian market. The company is currently ranked seventh in that market by investments with a portfolio of US\$ 128 million and an annuity portfolio with reserves of US\$ 112 million. The acquisition of Protecta Compañía de Seguros is expected to be authorized during the first half of 2015.

Lastly, on May 5, Valores Security sold one share of the Santiago Stock Exchange for Ch\$ 2,200 million in an open auction on the local market.