Grupo Security Earnings Report

Grupo Security Reports Profit of MCH\$24,352 for the First Quarter of 2021 (+274.6% YoY and +40.2% QoQ).

Santiago, Chile – May 27, 2021. Grupo Security S.A., (BCS: SECURITY; BBG: SECUR).

Renato Peñafiel, CEO of Grupo Security, commented, "We are very pleased with this quarter's results. For 1Q21, Grupo Security reported profit of MCH\$24,352, or 275% higher than MCH\$6,500 in 1Q20. Mobile LTM profit was MCH\$82,998, recovering precrisis levels from 2019. This is equivalent to earnings per share of CH\$20.5, up 25% from CH\$16.8 as of year-end 2020 and 17% above March of last year.

Grupo Security's price-to-earnings ratio is 6.8 and its market to book ratio is 0.6, both record lows. This could be partly explained by the impact of local political uncertainty on the domestic stock market. Meanwhile, the Group's dividend yield is 6.3%, among the highest figures in recent years.

The Bank reported consolidated profit of MCH\$16,892 for 1Q21 (+6.1% YoY), which accounted for 48.1% of profit from the Group's related companies. Inversiones Security posted profit of MCH\$2,885 (+513% YoY), with growth in assets under management despite a challenging setting, savings in total expenses and robust returns on its proprietary trading portfolio (+144.9% YoY) because of market conditions. This result was also reinforced by a strong performance by Vida Security (MCH\$15,322 for 1Q21 vs a loss of -MCH\$957 for 1Q20), explained by solid returns on financial investments. Inmobiliaria Security reported profit of MCH\$1,401 for 1Q21 (loss of -MCH\$168 for 1Q20). At Factoring Security, earnings are in line with expected growth.

Other important factors contributing to Grupo Security's strong earnings are its savings plan and structural adjustments by Group companies. In the first quarter of 2021 we see a YoY reduction in total expenses of 17.7%, already reflecting the results of the plan, which should continue to be seen in the Group's future earnings.

We believe that the active vaccination process underway in our country will positively impact the second half of the year and reactivate the local economy. Together with improved international economic conditions, we should reach GDP growth rates of around 6%, with the resulting effects on the financial sector where Grupo Security does business.

- Banco Security's consolidated profit for 1Q21 was MCH\$16,892, +6.1% YoY, and market share reached 3.4% as of March 2021 (3.3% as of March 2020). Commercial loans expanded 3.3% YoY, with market share in its target segment of medium and large companies of 6.1%¹.
- Its risk ratio, measured as provisions to loans, was 2.12% as of March 2021 (+15 bps YoY), which compares favorably to the banking system's 2.65%. The Bank's consolidated efficiency ratio was 46.6% as of March 2021 (-535 bps YoY), above the industry figure of 44.4% (+177 bps YoY). The Banco posted an ROAE as of March 2021 of 10.1% (-26 bps YoY).
- Factoring Security reported profit of MCH\$2,374 for 1Q21 (-17.1% YoY), explained by a drop of -3.7% YoY in factored receivables due to economic slowdown and tighter spreads.
- Vida Security reported profit of MCH\$15,322 for 1Q21 (vs a loss of -MCH\$957 for 1Q20), because of improved investment income (+206.9% YoY) and better technical results from disability and survivor insurance (MCH\$2,316 for 1Q21 vs -MCH\$2,408 for 1Q20).
- For 1Q21, Protecta Security had profit of MS./0.5 (-91.9% YoY) explained by weaker investment income (-28.7% YoY). Despite the lower earnings, the subsidiary did enjoy a record high premium volume of MS./155 (+30.0% YoY) for the first quarter of the year. Protecta Security has 23.4% market share in annuities, positioning it second in sales in the Peruvian market.
- Inversiones Security, including Securitizadora Security, reported profit of MCH\$2,885 for 1Q21, or 513% greater than the same period last year, due to improved non-operating income (+144.9% YoY) because of a strong performance from local fixed-income instruments. In addition, the brokerage subsidiary recognized deferred taxes of MCH\$1,141.
- Inmobiliaria Security posted profit of MCH\$1,401 for 1Q21, explained by legal title transferred on more projects during the quarter (38 units).

¹ This includes companies with annual sales over MCH\$800, in the regions of Chile where Banco Security has offices. Source: Chilean Internal Revenue Service (SII).

- Travel Security, including Travel Peru, had a loss of -MCH\$303 for 1Q21 (versus profit of MCH\$90 for 1Q20) due to reduced sales because of the public health crisis. In 2020 these subsidiaries switched to a primarily digital sales model, in line with industry trends.
- At a consolidated level, Grupo Security posted profit of MCH\$24,352 for the first quarter of 2021 (+274.6% YoY and +40.2% QoQ), and annualized ROAE of 11.6% (3.4% as of March 2020).

SIGNIFICANT AND SUBSEQUENT EVENTS

On February 22, 2021, Jorge Meyer De Pablo resigned from the position of CEO of Securitizadora Security and Inmobiliaria Casanuestra effective February 28, 2021, to take on the role of Investment Manager of AGF Security. Fiorella Battilana Ferla replaced him as CEO of Securitizadora Security and Inmobiliaria Casanuestra.

At Grupo Security's annual general meeting on April 6, 2021, shareholders approved a dividend payment of CH\$5.25 per share, charged to profit for the year 2020. This dividend and the interim dividend paid in October 2020 are equivalent to a total dividend of CH\$10.95 per share, totaling MCH\$41,588, or 64% of profit for the year 2020. At this meeting,

shareholders also approved the annual report, balance sheet and financial statements for the year 2020. They also

agreed to appoint EY as the Company's external auditors for the year 2021 and

Fitch and ICR as its risk rating agencies.

SECURITY STOCK PERFORMANCE

As of March 31, 2021, Grupo Security's stock reached a price of CH\$175.1 per share (+32.7% YTD), which represents a marketto-book ratio of 0.81. Political uncertainty once again impacted the stock's value, in line with the market, reaching a record low of CH\$121.0 in May 2021. The stock is currently at CH\$138.6, with a price-to-earnings ratio of 6.8 and a market-to-book ratio of 0.64, among the Group's all-time lows. Meanwhile, the Group's dividend yield is 6.3%, among the highest figures in recent years. In 2020 the impact of the public health crisis on financial markets precipitated a sharp fall in the stock's value during the first quarter to CH\$142.6 as of March 30, 2020 (-27.1% YTD), with a market-to-book ratio of 0.68. This value remained relatively stable throughout 2Q20, with additional drops during the second half of the year. Consequently, the stock had a daily average price of CH\$149.8 for the year, closing 2020 at CH\$131.9, with a market-to-book ratio of 0.62.

| | mar-21* | dic-20 | mar-20 | % C | hg |
|-----------------------------|----------|---------|----------|--------|--------|
| Ratios | 11181-21 | uic-20 | 11141-20 | QoQ | YoY |
| Net Profit (MM\$) | 24,352 | 65,146 | 6,500 | - | 274.6% |
| Net Profit LTM (MM\$) | 82,998 | 65,146 | 66,498 | 27.4% | 24.8% |
| Profit per share | 20.5 | 16.8 | 18.0 | 21.9% | 14.1% |
| Grupo - ROE | 11.6% | 8.1% | 3.4% | 346 p | 818 p |
| P/U | 6.6 | 7.8 | 7.9 | -15.5% | -16.5% |
| Price / Book value | 0.63 | 0.62 | 0.68 | 1.7% | -8.0% |
| Dividend yield | 6.4% | 8.3% | 8.6% | -186 p | -215 p |
| Share Price (\$) | 135.9 | 131.9 | 142.6 | 3.0% | -4.7% |
| Equity (MM\$) | 872,887 | 861,744 | 770,467 | 1.3% | 13.3% |
| Free float | 27.6% | 27.6% | 27.0% | 0 p | 60 p |
| Number of Shares (millions) | 4,042 | 4,042 | 3,695 | 0.0% | 9.4% |

* Price and Number of Shreas as of 05/27/21

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GRUPO SECURITY EARNINGS REPORT FOR 1Q21

Grupo Security posted profit of MCH\$24,352 for the first quarter of 2021 (+274.6% YoY and +40.2% QoQ). EBIDTA for the same period totaled MCH\$36,002 (+143.2% YoY and +22.0% QoQ), and annualized ROAE reached 11.6% as of March 2021 (3.4% as of March 2020).

Grupo Security posted profit of MCH\$24,352 for 1Q21 (+274.6% YoY), due to higher profit from the Group's business areas of MCH\$35,025 (+101.6% YoY), as explained throughout this document. In addition, Group and support area expenses totaled MCH\$2,994 (-2.0% YoY) in line with the savings plan rolled out in 2020, while finance costs reached MCH\$3,855 (+39.0% YoY) because of bonds issued by Grupo Security and Inversiones Previsión Security in 2020. Furthermore, the adjustment for support companies was a loss of -MCH\$564 for 1QM21 (-70.7% YoY).

For the quarter, Grupo Security posted profit of MCH\$24,352 (+40.2% QoQ), explained by improved results from business areas (+20.6% QoQ). Group and support area expenses totaled MCH\$2,994 (-24.8% QoQ) mainly due to lower technology and advisory expenses. The Group also had lower finance costs (-10.2% QoQ) and a slightly smaller loss on indexed assets and liabilities (-1.0% QoQ) due to lower inflation during the quarter (4Q20 1.26% vs 1Q21 1.12%).

| | 1Q21 | 4Q20 | 1Q20 | %C | hg |
|----------------------------------|---------|---------|---------|--------|--------|
| (MCH\$) | | | | QoQ | ΥοΥ |
| Business areas profit | 35,111 | 29,051 | 17,377 | 20.9% | 102.1% |
| Support areas and group expenses | (2,994) | (3,984) | (3,057) | -24.8% | -2.0% |
| Finance costs | (3,291) | (3,324) | (3,412) | -1.0% | -3.5% |
| Indexation units | (3,855) | (4,293) | (2,774) | -10.2% | 39.0% |
| Support areas adjustments | (564) | (437) | (1,928) | 29.1% | -70.7% |
| Taxes and others | 537 | 360 | 293 | 49.2% | 83.6% |
| Grupo Security Profit | 24,352 | 17,374 | 6,500 | 40.2% | 274.6% |
| EBITDA | 36,002 | 29,509 | 14,805 | 22.0% | 143.2% |

From a consolidated perspective, Grupo Security recognized revenue of MCH\$307,261 for 1Q21, remaining relatively stable from one year to the next (+3.0% YoY). At Vida Security and Protecta, gross written premiums increased 8.1% YoY, while interest and investment income was up 14.1%, as explained on pages 19-26 and 28 of this report. Banco Security's revenue fell 5.3% due to lower interest rates and a drop in consumer loans, as discussed on pages 6-16.

As for consolidated cost of sales, this figure reached MCH\$213,534 for 1Q21, holding steady from 1Q20 (-1.0% YoY). At Banco Security, cost of sales was down 13.5% YoY due to lower finance costs, explained on pages 6 and 7 of this document, offset by greater loan loss provisions (+36.6% YoY) described on pages 7-10 of this report. Vida Security's cost of sales fell 2.1% YoY due to a decrease in claims paid on individual and disability and survivor policies, partly offset by an increase in pensions paid. Cost of sales at Factoring Security was also down (-32.4% YoY), in line with lower cost of funds and lower volumes of factored receivables (-3.7% YoY).

| Consolidated statement of income* | 1Q21 | 1Q20 | 4Q20 | %C | hg |
|--|----------|-----------|-----------|---------|--------|
| (MCH\$) | | | | QoQ | YoY |
| Revenue | 307,261 | 298,418 | 315,441 | -2.6% | 3.0% |
| Banco Security - Revenue ¹ | 130,906 | 138,297 | 135,678 | -3.5% | -5.3% |
| Vida Security & Protecta - Gross premium | 99,934 | 92,429 | 78,126 | 27.9% | 8.1% |
| Vida Security & Protecta - Interest & investment income | 47,169 | 41,358 | 39,403 | 19.7% | 14.1% |
| Factoring Security - Revenue | 8,207 | 10,218 | 6,486 | 26.5% | -19.7% |
| Other revenue | 21,046 | 16,115 | 55,748 | -62.2% | 30.6% |
| Cost of sales | -213,534 | - 215,693 | - 231,634 | -7.8% | -1.0% |
| Banco Security - Cost of sales ² | - 60,679 | - 70,124 | - 67,944 | -10.7% | -13.5% |
| Banco Security - LLP expenses | - 19,294 | - 14,124 | - 22,497 | -14.2% | 36.6% |
| Vida Security & Protecta - Cost of sales ³ | -114,342 | - 116,737 | - 117,881 | -3.0% | -2.1% |
| Factoring - Cost of sales ^₄ | - 2,082 | - 3,079 | - 196 | 961.2% | -32.4% |
| Other costs | - 17,137 | - 11,629 | - 23,116 | -25.9% | 47.4% |
| Gross profit | 93,728 | 82,725 | 83,807 | 11.8% | 13.3% |
| Other revenue | - 1,473 | - 3,908 | - 2,275 | -35.2% | -62.3% |
| Total expenses | - 55,803 | - 67,842 | - 54,419 | 2.5% | -17.7% |
| Personnel expenses | - 29,613 | - 33,977 | - 30,717 | -3.6% | -12.8% |
| Administrative expenses | - 26,190 | - 33,864 | - 23,702 | 10.5% | -22.7% |
| Operational profit | 36,452 | 10,975 | 27,114 | 34.4% | 232.1% |
| Finance costs | - 2,896 | - 3,454 | - 3,667 | -21.0% | -16.2% |
| Exchange differences | 769 | 4,527 | 5,020 | -84.7% | -83.0% |
| Indexation units | - 4,831 | - 4,165 | - 6,504 | -25.7% | 16.0% |
| Others ⁵ | - 70 | - 131 | 606 | -111.6% | -46.1% |
| Profit before tax | 29,423 | 7,752 | 22,569 | 30.4% | 279.5% |
| Finance costs | - 5,103 | - 1,267 | - 5,288 | -3.5% | 302.8% |
| Profit (loss) attributable to equity holders of the parent | 24,352 | 6,500 | 17,374 | 40.2% | 274.6% |

*Any differences between the figure presented here and those published by each subsidiary are the result of different accounting criteria between subsidiaries and the parent company. 1. Includes interest, indexation and fee income, financial operating income and other operating income. 2. Includes interest, indexation and fee expenses. 3. Includes variations in technical reserves, claims and pensions paid and underwriting expenses. 4. Includes banking and other expenses. 5. Includes share of profit (loss) of equity-accounted associates and joint ventures and gains (losses) arising from the difference between the book value and fair value of financial assets reclassified at fair value.

In 2020 Grupo Security implemented a savings plan in all subsidiaries, with efficiency efforts that included structural adjustments at the Group's main businesses. As a result, total expenses reached MCH\$55,803 for 1Q21 (-17.7% YoY), reflecting efforts made during 2020. Administrative expenses were down 22.5% YoY, while payroll expenses fell 12.8% YoY.

| Grupo Security Indicators | Mar-21 | Dec-20 | Mar-20 | % C h | g |
|--|-------------|-------------|-------------|--------------|-------|
| In MCH\$ | Wid1-21 | Dec-20 | Mar-20 | QoQ | ΥοΥ |
| Banco - Total Loans | 6,272,530 | 6,228,083 | 6,191,897 | 0.7% | 1.3% |
| Industry - Total Loans ¹ | 187,965,804 | 185,091,882 | 187,627,727 | 1.6% | 0.2% |
| Inversiones - AUM Mutual Funds | 2,828,241 | 2,789,219 | 2,558,199 | 1.4% | 10.6% |
| Industry - AUM Mutual Funds | 53,252,029 | 51,307,877 | 45,325,172 | 3.8% | 17.5% |
| Vida - Investment Portfolio | 2,686,240 | 2,643,190 | 2,634,577 | 1.6% | 2.0% |
| Industry (life insurance) - Investment Portfolio | 47,169,542 | 46,473,602 | 46,409,505 | 1.5% | 1.6% |
| Factoring - Factored Receivables | 373,306 | 360,084 | 387,505 | 3.7% | -3.7% |

¹Excludes loans and advances to banks and foreign subsidiaries of local banks.

| Grupo Security Indicators | 1Q21 | 4Q20 | 1Q20 | % Cł | ng |
|--------------------------------|---------|---------|---------|--------|--------|
| Statment of Income | 10/21 | 4020 | 10,20 | QoQ | YoY |
| Banco - Net Interest Margin | 47,802 | 50,029 | 47,542 | -4.5% | 0.5% |
| Banco - Net Fees | 14,801 | 13,721 | 16,491 | 7.9% | -10.2% |
| Banco - Operating Expenses | -33,876 | -32,733 | -35,607 | 3.5% | -4.9% |
| Banco - Net Provision Expenses | -19,294 | -22,498 | -13,106 | -14.2% | 47.2% |
| Vida - Direct Premium | 69,214 | 62,383 | 63,408 | 10.9% | 9.2% |
| Vida - Claims Paid | -11,141 | -34,590 | -42,156 | -67.8% | -73.6% |
| Vida - Pensions Paid | -50,637 | -23,546 | -24,786 | 115.1% | 104.3% |
| Vida - Investment Income | 38,962 | 44,637 | -13,212 | -12.7% | - |
| Factoring - Revenue | 7,176 | 6,486 | 10,225 | 10.6% | -29.8% |

| | Apr-21 | Mar-21 | Dec-20 | Mar-20 | % C | hg |
|----------------|--------|---------|--------|----------|------|--------|
| Grupo Security | | mar-z i | DCC-20 | 11101-20 | QoQ | YoY |
| Employees | 3,201 | 3,286 | 3,256 | 3,892 | 0.9% | -15.6% |

| | Mar-21 | Dec-20 | Mar-20 | % C | hg |
|------------------------------|----------|--------|--------|--------|--------|
| Ratios | Ivia1-21 | Dec-20 | Ma1-20 | QoQ | YoY |
| Grupo - ROE | 11.6% | 8.1% | 3.4% | 346 p | 818 p |
| Banco (Consolidated) - ROAE | 10.1% | 9.4% | 10.4% | 74 p | -26 p |
| Factoring - ROE | 16.8% | 17.4% | 22.4% | -52 p | -553 p |
| Vida - ROAE | 30.3% | 11.7% | -1.9% | 1867 p | 3224 p |
| Travel - ROE | - | - | 3.3% | - | - |
| Grupo - Leverage | 36.7% | 35.6% | 36.6% | 110 p | 10 p |
| Banco - Efficiency | 46.6% | 47.2% | 51.9% | -63 p | -535 p |
| Factoring - Efficiency | 42.2% | 43.7% | 39.7% | -159 p | 244 p |
| Banco - Non-Performing Loans | 1.86% | 1.76% | 1.56% | 10 p | 30 p |
| Banco - Risk Index | 2.12% | 1.97% | 1.66% | 15 p | 46 p |
| Factoring - Risk Index | 1.65% | 1.68% | 1.88% | -3 p | -23 p |
| Banco - BIS Tier I Ratio | 8.0% | 7.8% | 6.8% | 12 p | 114 p |
| Banco - BIS Tier II Ratio | 14.1% | 14.1% | 12.0% | 9 p | 212 p |

| Earnings from Related Co | mpanies (| In Ch\$ M | illion) | |
|--------------------------|-----------|-----------|---------|--|
| | 1001 | 10.00 | 1000 | |

| | 1Q21 | 4Q20 | 1Q20 | % C | hg |
|------------------------------------|--------|--------|--------|--------|--------|
| | | | | QoQ | YoY |
| Lending Area | | | | | |
| Banco Security (standalone) | 13,767 | 14,462 | 14,789 | -4.8% | -6.9% |
| Factoring Security | 2,374 | 2,071 | 2,862 | 14.6% | -17.1% |
| Asset Management Area | | | | | |
| Valores Security | 1,693 | 344 | 59 | 392.0% | - |
| AGF Security | 1,434 | 1,123 | 1,070 | 27.7% | 33.9% |
| Securitizadora Security & Casal | 96 | 1,450 | -385 | -93.4% | - |
| Insurance Area | | | | | |
| Vida Security | 15,322 | 7,054 | -957 | 117.2% | - |
| Other Services | | | | | |
| Inmobiliaria Security | 1,401 | 2,800 | -168 | -50.0% | - |
| Travel Security | -303 | -467 | 90 | - | - |
| International Business | | | | | |
| Protecta Security (S./ Th.) | 478 | 13,206 | 5,898 | -96.4% | -91.9% |
| Travex Security (S./ Th.) | -780 | 600 | -571 | - | - |
| Grupo Security Profit ¹ | 24,352 | 17,374 | 6,500 | 40.2% | 274.6% |

(1) Subsidiary earnings correspond to 100% of their profits and differ from those used to prepare the segment note, which includes consolidation adjustments to account for Grupo Security's percent ownership in each of its respective subsidiaries.

REVIEW OF OPERATIONS BY BUSINESS AREA

LENDING BUSINESS AREA (69.3% of assets; 46.1% of profit from business areas as of March 2021)

The lending business area comprises the operations of Banco Security (excluding its subsidiaries, AGF Security and Valores Security Corredores de Bolsa), and Factoring Security.

BANCO SECURITY

For 1Q21, Banco Security reported consolidated profit attributable to owners of the parent of MCH\$16,892, +6.1% YoY, +6.0% QoQ. Banco Security's standalone profit (excluding subsidiaries AGF Security and Valores Security Corredores de Bolsa) was MCH\$13,899 (-5.0% YoY and -3.9% QoQ).

Banco Security's ROAE (profit LTM over average equity) was 10.1% as of March 31, 2021 (-26 bps YoY).

Banco Security - Consolidated Statement of Income

Banco Security's consolidated profit for 1Q21 was MCH\$16,892 (+6.1% YoY and +6.0% QoQ).

| | 1Q21 | 4Q20 | 1Q20 | % C | hg |
|---|---------|---------|---------|--------|--------|
| In Ch\$ Millon | 1921 | 4020 | 1920 | QoQ | YoY |
| Net interest margin | 47,802 | 50,029 | 47,542 | -4.5% | 0.5% |
| Net Fees | 14,801 | 13,721 | 16,491 | 7.9% | -10.2% |
| Net financial Operating Income | 6,710 | 6,505 | 2,083 | 3.2% | 222.1% |
| Net foreign exchange transactions | 2,115 | 5,146 | 5,399 | - | -60.8% |
| Recovery of charged-off loans | 1,448 | 1,126 | 889 | 28.6% | 62.9% |
| Other net operating income | -135 | -1,495 | -3,818 | - | - |
| Gross operating income | 72,741 | 75,032 | 68,586 | -3.1% | 6.1% |
| Loan loss provision expenses | -20,742 | -23,624 | -13,995 | -12.2% | 48.2% |
| Administrative expenses | -33,876 | -32,460 | -35,607 | 4.4% | -4.9% |
| Net operating income | 18,123 | 18,948 | 18,984 | -4.4% | -4.5% |
| Income attributable to investments in other companies | 0 | 10 | 0 | - | - |
| Profit before tax | 18,123 | 18,958 | 18,984 | -4.4% | -4.5% |
| Income tax expense | -1,229 | -3,028 | -3,066 | -59.4% | -59.9% |
| Profit for the period | 16,894 | 15,930 | 15,918 | 6.1% | 6.1% |
| Profit attributable to owners of the parent | 16,892 | 15,929 | 15,918 | 6.0% | 6.1% |

For 1Q21 the Bank reported a net interest margin of MCH\$47,802 (+0.5% YoY), with lower interest and indexation income and lower interest and indexation expense. Interest and indexation income for the period totaled MCH\$104,136 (-8.8% YoY), mainly due to less interest income from loans. Broken down by product, interest income from commercial loans was down 4.9% due to lower interest rates, although this was offset by YoY volume growth of +3.3%. Meanwhile, consumer loans fell 21.2% YoY, in line with a 16.6% drop in loan volumes and lower rates. The portfolio of investments available for sale also reported lower interest and indexation income (-24.9% YoY) due to reduced volumes (-15.3% YoY). Interest and indexation expense reached MCH\$56,334 (-15.5% YoY) due to a smaller volume of time deposits (-51.0% YoY), lower interest rates and the use of financing mechanisms provided by the Chilean Central Bank. As a reference, the MPR was 0.5% as of March 2021, versus 1.0% as of March 2020 and 1.75% as of December 2019.

In comparison to 4Q20, the net interest margin fell 4.5% to MCH\$47,802. Interest and indexation income was down 6.7% because of a drop in indexation due to lower inflation during the quarter (4Q20 1.26% vs 1Q21 1.12%), compounded by lower income from commercial loans due to lower interest rates and a drop in interest income on the portfolio of investments available for sale

(-17.1% QoQ) due to a smaller portfolio volume (-11.5% QoQ). This effect was partly offset by lower interest and indexation expense (-8.5% QoQ) resulting from a drop in indexation due to lower inflation and a lower volume of time deposits (-8.6% QoQ).

| nterest and indexation income | 1001 | 10.00 | 4000 | %C | hg |
|---|-------------------------------|-------------------------------|--------------------------------|---------------------------|--------------------------|
| n Ch\$ Millions | 1Q21 | 4Q20 | 1Q20 | QoQ | YoY |
| Consumer | 10,895 | 11,337 | 13,830 | -3.9% | -21.2% |
| Mortgage | 12,662 | 13,713 | 12,300 | -7.7% | 2.9% |
| Mortgage + Consumer | 23,557 | 25,050 | 26,130 | -6.0% | -9.8% |
| | | | | | |
| Commercial | 74,563 | 79,988 | 78,418 | -6.8% | -4.9% |
| Investment instruments | 5,131 6,189 | | 6,834 | -17.1% | -24.9% |
| investment mat unems | 5,151 | 0,100 | 0,004 | 17.170 | 24.07 |
| investment instruments | 5,151 | 0,100 | 0,004 | 17.170 | 24.07 |
| nterest and indexation income | , | , | | %C | |
| | 1Q21 | 4Q20 | 1Q20 | | |
| nterest and indexation income | , | , | | %C | hg |
| nterest and indexation income n Ch\$ Millions | 1Q21 | 4Q20 | 1Q20 | %C QoQ | hg YoY |
| nterest and indexation income or Ch\$ Millions Consumer | 1Q21 9.92% | 4Q20 9.91% | 1Q20 10.50% | %C QoQ 1 p | hg YoY -58 15 |
| nterest and indexation income in Ch\$ Millions Consumer Mortgage | 1Q21 9.92% 6.92% | 4Q20 9.91% 7.70% | 1Q20 10.50% 6.77% | %C QoQ 1 p -79 p | hg YoY -58 p |

Net fee and commission income totaled MCH\$14,801 for 1Q21 (-10.2% YoY), due mainly to reduced income from supplementary loan insurance products mainly in the retail banking division. With respect to the preceding quarter, net fee and commission income was up 7.9% QoQ, because of higher commissions from the fund management and brokerage subsidiaries.

Finance income, which is the sum of net financial operating income (loss) and the net gain from FX transactions, rose to MCH\$8,825 (+17.9% YoY), due to an increase from brokerage of fixed-income instruments, offset by lower revenue from structured products and a drop in sales of mortgage bonds. With respect to the preceding quarter, profit was down 24.3% due to lower trading volumes at Valores Security.

The line item other net operating income (loss) reached -MCH\$135 for 1Q21 (vs -MCH\$3,818 for 1Q20), with a high basis of comparison because of repossessed or awarded assets written off in 1Q20.

Banco Security focuses on corporate customers and high-income individuals, which is reflected in its risk ratio, measured as provisions over loans, of 2.12% versus 2.65% for the banking industry. The Bank's strategy for the commercial portfolio has centered around supporting customers in long-term businesses with adequate guarantee coverage, which is valued using conservative standards. Bear in mind that loan loss provisions are calculated based on the unsecured portion of the loan, so greater guarantee coverage results in lower ratios of loan loss provisions to loans.

| | | Credit Risk (%) | | | | | | | | |
|----------------|----------|-----------------|--------------|------------|-------|----------|------------|---------------|-------|--|
| | | Pro | visions / Lo | ans | | Over | 90 Day Nor | nperforming L | oans | |
| | Mortgage | Consumer | Total | Commercial | Total | Mortgage | Consumer | Commercial | Total | |
| Banco Security | 0.17 | 5.10 | 2.02 | 2.15 | 2.12 | 1.16 | 1.10 | 2.03 | 1.86 | |
| Medium Banks* | 0.19 | 3.83 | 1.03 | 2.25 | 2.00 | 1.12 | 0.81 | 1.72 | 1.58 | |
| Banking system | 0.66 | 6.37 | 2.23 | 2.98 | 2.65 | 1.37 | 1.36 | 1.71 | 1.55 | |

*Average for BICE, Security, Internacional, Consorcio

| Institution | Loans ¹ MCH\$ | Collaterals ² MCH\$ | Provisions MCH\$ | Collateral / Loans | Provisions / Loans | (Collateral + Provisions) / Loans |
|--------------------------|-----------------------------|-----------------------------------|---------------------|-----------------------|-----------------------|---|
| System | 90,452,066 | 49,934,333 | 2,294,779 | 55.2% | 2.5% | 57.74% |
| Peer Banks ³ | 14,242,331 | 10,184,115 | 307,808 | 71.5% | 2.2% | 73.67% |
| Large Banks ⁴ | 74,521,502 | 40,007,480 | 1,954,708 | 53.7% | 2.6% | 56.31% |
| Banco Security | 4,764,524 | 3,565,082 | 95,776 | 74.8% | 2.0% | 76.84% |

1. Individually assessed commercial loans, information as of February 2021. 2. Internal estimate of individually assessed commercial loan portfolio based on report "Bank LLP Indicators" as of March 2021, available at www.cmf.cl. 3. Peer banks: BICE, Consorcio, Internacional and Security 4. Large Banks: Chile, BCI, Estado, Itaú, Scotiabank and Santander.

Net LLP expenses for 1Q21 totaled MCH\$19,294 (+47.2% YoY), explained by higher loan loss provisions for commercial loans of MCH\$17,563 for 1Q21 (+130.8% YoY), offset by lower loan loss provisions for consumer loans of MCH\$1,594 for 1Q21 (-71.0% YoY). From a quarterly perspective, expenses fell -14.2% QoQ, following a downward trend with risk peaking in 3Q20 and 4Q20.

| | 1Q21 | 4Q20 | 1Q20 | % Chg | | |
|--|---------|---------|---------|--------|--------|--|
| In Ch\$ Million | 10(21 | 40,20 | 10,20 | QoQ | ΥοΥ | |
| Consumer LLP expenses ² | -1,594 | -5,113 | -5,505 | -68.8% | -71.0% | |
| Mortgage LLP expenses ² | -110 | -267 | -63 | -58.8% | 74.6% | |
| Comercial LLP expenses ² | -17,563 | -16,453 | -7,611 | 6.7% | 130.8% | |
| Others ³ | -27 | -665 | 73 | - | - | |
| Expense in total provisions ² | -19,294 | -22,498 | -13,106 | -14.2% | 47.2% | |
| Consumer LLP / Loans | 1.45% | 4.47% | 4.18% | -302 p | -273 p | |
| Mortgage LLP / Loans | 0.06% | 0.15% | 0.03% | -9 p | 3 p | |
| Commercial LLP / Loans | 1.38% | 1.30% | 0.62% | 8 p | 76 p | |
| LLP expenses ² / Loans | 1.23% | 1.44% | 0.85% | -21 p | 38 p | |

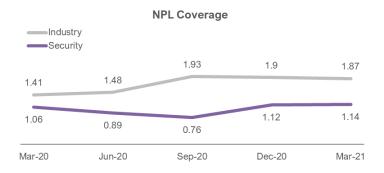
²Expense in provisions net of recovery

³ Provision expenses for loans granted to banks and contingent loans

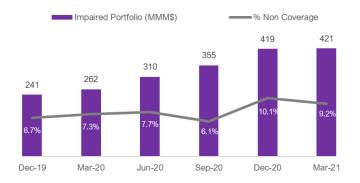
The ratio of loan loss provisions to loans over the last 12 months reached 1.23% for 1Q21 (+38 bps YoY, +32 bps QoQ). The gap between Banco Security and the Chilean banking industry became smaller because the largest component of the industry's LLPs is the consumer portfolio, which was favorably impacted by a drop in loans (-13.5% YoY) and a reduction in the NPL portfolio (-15.0% YoY) because of government relief plans and pension fund withdrawals. These factors have favored the Bank's consumer loan portfolio, reflected in a smaller NPL portfolio (-49.0% YoY) and lower LLP expenses for the consumer portfolio (-71.0% YoY). However, the Bank's portfolio is concentrated in commercial loans (81% commercial, 12% mortgage and 7% consumer), so the effect has been proportionally smaller.



In terms of the NPL portfolio, Banco Security has an NPL coverage ratio of 114.0% (+749 bps YoY; +192 bps QoQ), maintaining the trend from year-end 2020. In particular, NPL coverage in the commercial portfolio was 105.8% (+556 bps YoY; +534 bps QoQ). Bear in mind that Security's individually assessed commercial portfolio has a high level of guarantees.



The impaired portfolio represents 7.25% of loans (+245 bps YoY, -5 bps QoQ) due to growth in the impaired commercial portfolio of 8.25% in 1Q21 (+295 bps YoY; -3 bps QoQ), as indicated in the chart below, maintaining the gap with the Chilean banking system. Despite a larger impaired commercial portfolio, the high level of provision and guarantee coverage of around 91% is noteworthy. Security has historically maintained similar levels, thus moderating the impact on LLP expenses versus other industry players.



Non-coverage: 1- (Provisions and guarantees for impaired portfolio / Impaired portfolio)

| | 1Q21 | 4Q20 | 1Q20 | % C | hg |
|---|-----------|-----------|-----------|--------|---------|
| In Ch\$ Million | 1921 | 40,20 | TQ20 | QoQ | YoY |
| Consumer loans | 439,394 | 457,704 | 526,997 | -4.0% | -16.6% |
| Mortgage loans | 732,216 | 712,074 | 726,885 | 2.8% | 0.7% |
| Comercial loans | 5,100,920 | 5,057,580 | 4,937,771 | 0.9% | 3.3% |
| Total Loans | 6,272,530 | 6,228,083 | 6,191,897 | 0.7% | 1.3% |
| Nonperforming loans - consumer | 4,825 | 5,669 | 9,462 | -14.9% | -49.0% |
| Nonperforming loans - mortgage | 8,497 | 7,447 | 9,025 | 14.1% | -5.9% |
| Nonperforming loans - commercial | 103,596 | 96,431 | 78,050 | 7.4% | 32.7% |
| Total nonperforming loans | 116,918 | 109,547 | 96,537 | 6.7% | 21.1% |
| Non-performing loans - consumer | 1.10% | 1.24% | 1.80% | -14 p | -70 p |
| Non-performing loans - mortgage | 1.16% | 1.05% | 1.24% | 11 p | -8 p |
| Non-performing loans - commercial | 2.03% | 1.91% | 1.58% | 12 p | 45 p |
| Total nonperforming loans | 1.86% | 1.76% | 1.56% | 10 p | 30 p |
| Gross provisions | 141,956 | 170,437 | 115,551 | -16.7% | 22.9% |
| Write-offs | (8,704) | (47,694) | (12,757) | -81.8% | -31.8% |
| Credit risk provisions | 133,252 | 122,743 | 102,794 | 8.6% | 29.6% |
| Provisions - consumer (% total) | 22,406 | 24,721 | 23,234 | -9.4% | -3.6% |
| Provisions - mortgage (% total) | 1,232 | 1,136 | 1,312 | 8.5% | -6.1% |
| Provisions - commercial (% total) | 109,614 | 96,886 | 78,248 | 13.1% | 40.1% |
| Credit risk provisions | 133,252 | 122,743 | 102,794 | 8.6% | 29.6% |
| Coverage - consumer | 464.4% | 436.1% | 245.6% | 2830 p | 21882 p |
| Coverage - mortgage | 14.5% | 15.3% | 14.5% | -76 p | -4 p |
| Coverage - commercial | 105.8% | 100.5% | 100.3% | 534 p | 556 p |
| Coverage - total nonperforming loans ¹ | 114.0% | 112.0% | 106.5% | 192 p | 749 p |
| Provisions / loans | 2.12% | 1.97% | 1.66% | 15 p | 46 p |
| Total impaired loans | 7.25% | 7.30% | 4.79% | -5 p | 245 p |
| Impaired loans - consumer | 4.75% | 5.28% | 4.37% | -53 p | 38 p |
| Impaired loans - mortgage | 1.77% | 1.60% | 1.61% | 17 p | 16 p |
| Impaired loans - commercial | 8.25% | 8.29% | 5.31% | -3 p | 295 p |

¹ Credit risk provisions / Total nonperforming loans

For 1Q21, support expenses totaled MCH\$33,876 (-4.9% YoY) explained by lower personnel expenses (-9.3% YoY), given the high basis of comparison because of commercial bonuses paid on 2019 results, together with lower payroll expenses following structural adjustments in late 2020 as part of the savings plan rolled out at all Grupo Security companies. These effects were partially offset by higher termination expenses of MCH\$2,094 in 1Q21 (+58.8% YoY) related to the same adjustment plan. Meanwhile, administrative expenses (-1.2% YoY) and depreciation and amortization expenses (+3.6% YoY) head steady from one year to the next.

Compared to the preceding quarter, support expenses were up 3.5% due to a 10.6% rise in administrative expenses because of software license payments. On the other hand, personnel expenses fell 2.4%, explained by lower bonus payments and lower payroll expenses following structural adjustments carried out in recent months. These effects were partially offset by higher termination expenses in 1Q21 related to the same adjustment plan. Finally, depreciation and amortization expense held steady (-2.1% QoQ).

| In Ch\$ Millions | 1Q21 | 4Q20 | 1Q20 | % C QoQ | hg YoY |
|---|---------|---------|---------|------------|-----------|
| Personnel | -15,641 | -16,019 | -17,236 | -2.4% | -9.3% |
| Administrative expenses | -16,282 | -14,720 | -16,486 | 10.6% | -1.2% |
| Depreciation and amortization | -1,953 | -1,994 | -1,885 | -2.1% | 3.6% |
| Total operating expenses | -33,876 | -32,733 | -35,607 | 3.5% | -4.9% |
| Gross operating income | 72,741 | 75,032 | 68,586 | -3.1% | 6.1% |
| Operating expenses / Gross operating income | 46.6% | 43.3% | 51.9% | 330 p | -535 p |

Banco Security's efficiency ratio, measured as operating expenses + other operating expenses over total operating income, was 46.6% for 1Q21 (-535 bps YoY), due to lower support expenses (-4.9% YoY) and improved gross operating income (+6.1% YoY). Quarter-on-quarter, the effect was inverse (+330 bps QoQ), with higher support expenses (+3.5% QoQ) and lower gross operating income (-3.1% QoQ).

For 1Q21, the Bank recognized a lower income tax expense (MCH\$1,229; -59.9% YoY), due to MCH\$1,141 in deferred taxes recorded by the brokerage subsidiary and a smaller profit before taxes (-4.5% YoY).

Banco Security - Operating Segments

| Banco Security Segment Note | Commer Bankir | | Ret Banl | | Trea | sury | Otł | ner | Total | Bank | Subsid | liaries | Tot Consol | |
|---|------------------|---------|-------------------|---------|------------------|--------|------------------|--------|-----------------|---------|-----------------|---------|----------------|---------|
| In Ch\$ Million | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 |
| Net interest margin | 24,270 | 24,529 | 12,601 | 15,985 | 12,934 | 9,126 | 0 | 0 | 49,806 | 49,640 | -31 | -76 | 49,774 | 49,564 |
| ∆% 3M21 | -1.1% | | -21.2% | | 41.7% | | - | | 0.3% | | -58.7% | | 0.4% | |
| Net Fees | 5,403 | 5,431 | 2,770 | 4,642 | -32 | -58 | 0 | 0 | 8,141 | 10,014 | 6,733 | 6,571 | 14,874 | 16,585 |
| ∆% 3M21 | -0.5% | | -40.3% | | -45.6% | | - | | -18.7% | | 2.5% | | -10.3% | |
| Net FX transactions and other income | 2,026 | 2,336 | 133 | 1,559 | 5,899 | 2,398 | -2,783 | -5,127 | 5,275 | 1,166 | 1,978 | 1,227 | 7,253 | 2,393 |
| ∆% 3M21 | -13.3% | | -91.5% | | 146.0% | | -45.7% | | 352.4% | | 61.2% | | 203.1% | |
| Loan losses and foreclosed assets | -15,838 | -6,038 | -4,062 | -6,812 | 0 | -1,100 | 0 | 0 | -19,901 | -13,950 | 0 | 0 | -19,901 | -13,950 |
| ∆% 3M21 | 162.3% | | -40.4% | | - | | - | | 42.7% | | - | | 42.7% | |
| Total operating income, net of credit risk prov. | 15,860 | 26,257 | 11,442 | 15,374 | 18,801 | 10,366 | -2,783 | -5,127 | 43,320 | 46,869 | 8,679 | 7,722 | 52,000 | 54,591 |
| ∆% 3M21 | -39.6% | | -25.6% | | 81.4% | | -45.7% | | -7.6% | | 12.4% | | -4.7% | |
| Operating expenses | -10,518 | -11,681 | -13,488 | -14,238 | -3,870 | -4,308 | 628 | 984 | -27,248 | -29,244 | -6,627 | -6,363 | -33,876 | -35,607 |
| ∆% 3M21 | -10.0% | | -5.3% | | -10.2% | | -36.1% | | -6.8% | | 4.2% | | -4.9% | |
| Net operating income | 5,342 | 14,576 | -2,046 | 1,135 | 14,931 | 6,057 | -2,155 | -4,143 | 16,072 | 17,625 | 2,052 | 1,359 | 18,124 | 18,984 |
| ∆% 3M21 | -63.4% | | -280.2% | | 146.5% | | -48.0% | | -8.8% | | | | -4.5% | |
| Income tax expense | -728 | -2,453 | 279 | -191 | -2,035 | -1,019 | 311 | 671 | -2,173 | -2,992 | 944 | -74 | -1,229 | -3,066 |
| ∆% 3M21 | -70.3% | | -246.0% | | 99.7% | | -53.6% | | -27.4% | | -1375.7% | | -59.9% | |
| Profit attributable to equity holders of the bank $\Delta\%~3M21$ | 4,614 -61.9% | 12,123 | -1,767 -287.2% | 944 | 12,896 156.0% | 5,038 | -1,843 -46.9% | -3,472 | 13,899 -5.0% | 14,633 | 2,994 133.0% | 1,285 | 16,892 6.1% | 15,918 |

| Banco Security Segment Note | Comm Banl | | Ret Bank | | Trea | sury | Oth | ner | Total | Bank | Subsi | diaries | Tot Consoli | |
|---|----------------|---------|------------------|---------|------------------|--------|-----------------|--------|-----------------|---------|-----------------|---------|----------------|---------|
| In Ch\$ Million | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 |
| Net interest margin | 24,270 | 26,565 | 12,601 | 13,935 | 12,934 | 12,952 | 0 | -3,349 | 49,806 | 50,103 | -31 | 123 | 49,774 | 50,226 |
| ∆% 1Q21 | -8.6% | | -9.6% | | -0.1% | | -100.0% | | -0.6% | | -125.5% | | -0.9% | |
| Net Fees | 5,403 | 4,335 | 2,770 | 3,506 | -32 | -36 | 0 | 1,052 | 8,141 | 8,857 | 6,733 | 4,693 | 14,874 | 13,550 |
| ∆% 1Q21 | 24.6% | | -21.0% | | - | | | | -8.1% | | 43.5% | | 9.8% | |
| Net FX transactions and other income | 2,026 | 2,355 | 133 | 121 | 5,899 | 8,261 | -2,783 | -1,402 | 5,275 | 9,335 | 1,978 | 4,203 | 7,253 | 13,538 |
| ∆% 1Q21 | -14.0% | | 10.1% | | -28.6% | | 98.6% | | -43.5% | | -52.9% | | -46.4% | |
| Loan losses and foreclosed assets | -15,838 | -17,351 | -4,062 | -8,280 | 0 | -3 | 0 | 0 | -19,901 | -25,634 | 0 | 0 | -19,901 | -25,634 |
| ∆% 1Q21 | -8.7% | | -50.9% | | - | | | | -22.4% | | - | | -22.4% | |
| Total operating income, net of credit risk pro | 15,860 | 15,904 | 11,442 | 9,281 | 18,801 | 21,174 | -2,783 | -3,699 | 43,320 | 42,661 | 8,679 | 9,019 | 52,000 | 51,680 |
| ∆% 1Q21 | -0.3% | | 23.3% | | -11.2% | | -24.8% | | 1.5% | | -3.8% | | 0.6% | |
| Operating expenses | -10,518 | -10,158 | -13,488 | -13,310 | -3,870 | -3,280 | 628 | 1,402 | -27,248 | -25,347 | -6,627 | -7,385 | -33,876 | -32,732 |
| ∆% 1Q21 | 3.5% | | 1.3% | | 18.0% | | -55.2% | | 7.5% | | -10.3% | | 3.5% | |
| Net operating income | 5,342 | 5,746 | -2,046 | -4,029 | 14,931 | 17,894 | -2,155 | -2,297 | 16,072 | 17,314 | 2,052 | 1,634 | 18,124 | 18,948 |
| ∆% 1Q21 | -7.0% | | - | | -16.6% | | -6.2% | | -7.2% | | 25.6% | | -4.3% | |
| Income tax expense | -728 | -719 | 279 | 779 | -2,035 | -3,266 | 311 | 346 | -2,173 | -2,860 | 944 | -168 | -1,229 | -3,028 |
| ∆% 1Q21 | 1.2% | | -64.2% | | -37.7% | | -10.1% | | -24.0% | | -661.9% | | -59.4% | |
| Profit attributable to equity holders of the ba $\Delta\%$ 1Q21 | 4,614 -8.2% | 5,027 | -1,767 -45.6% | -3,250 | 12,896 -11.8% | 14,628 | -1,843 -5.0% | -1,941 | 13,899 -3.9% | 14,464 | 2,994 104.3% | 1,466 | 16,892 6.0% | 15,930 |

Commercial Banking

Banco Security's commercial banking division targets companies with annual sales above MUS\$ 1.2. While Banco Security's core business targets large companies, efforts have been made in recent years to strengthen the medium-sized company segment by tailoring services to its needs. This strategy is designed to diversify our customer base and improve returns in each segment.

As of March 2021, commercial loans had expanded 3.3% YoY and 0.9% YTD, totaling BCH\$5,101. Industry wide, commercial loans fell by 0.7% YoY and 1.3% YTD. Including foreign subsidiaries, the industry's commercial loans declined 2.0% YoY and 0.8% YTD. Banco Security's market share in

| Commercial Loans by Economic Sector | % Total |
|--|---------|
| Construction and real estate | 19.3% |
| Real estate investors and corporate services | 18.4% |
| Financial services and insurance | 16.2% |
| Social services | 12.2% |
| Wholesale and retail trade | 10.3% |
| Transportation | 6.3% |
| Manufacturing | 5.9% |
| Utilities | 4.3% |
| Agriculture and livestock | 3.6% |
| Fishing | 1.4% |
| Mining | 1.4% |
| Telecom | 0.5% |
| Forestry | 0.2% |
| Total commercial loans | 100% |

commercial loans was 4.9% as of March 2021², while its market share in its target segment of medium and large companies was $6.1\%^3$. The commercial banking division had 7,955 customers as of March 2021 (-3.2% YoY).

The commercial banking division reported profit of MCH\$4,614 for 1Q21 (-61.9% YoY). This weaker result is explained mainly by increased provision expenses, totaling MCH\$15,838 for 1Q21 compared to MCH\$6,038 for 1Q20 (see pages 7-10 for more information). It also recorded a smaller net interest margin of MCH\$24,270 (-1.1% YoY), due to lower income from liabilities because of lower interest rates, partially offset by a larger average spread and a greater loan volume (+3.3% YoY). The line item financial operating income, net FX transactions and other income totaled MCH\$2,026 (-13.3% YoY) due to lower revenue from structured products, while net fee and commission income reached MCH\$5,403, holding steady year-on-year (-0.5% YoY). These effects were partly offset by lower support expenses of MCH\$10,518 for 1Q21 (-10.0% YoY), explained by lower payroll expenses related to structural adjustments made in 2020, and lower commercial performance bonuses for the year 2020.

Compared to the preceding quarter, results were down 8.2% QoQ due to a smaller net interest margin (-8.6%) as a result of lower income from liabilities. The line item financial operating income, net FX transactions and other income was also down (-14.0% QoQ) because of lower revenue from distributing structured products. Support expenses increased 3.5% QoQ due to payments for termination benefits and software licenses. This was offset in part by lower loan loss provisions (-8.7% QoQ) and greater net fee and commission income (+24.6% QoQ) explained by increased business.

Retail Banking

Banco Security's retail banking division targets high-income individuals. In recent years, the retail division has focused on expanding consumer products.

As of March 2021, the Bank had total retail loans (consumer + mortgage) of BCH\$1,172 (-6.6% YoY, +0.2% YTD), explained by lower consumer loan volumes (-16.6% YoY, -4.0% YTD), partly counteracted by greater mortgage loan volumes (+0.7% YoY, +2.8% YTD), representing 7.0% and 11.7% of the Bank's total loans, respectively. For the industry, retail loans increased +1.3% YoY and +1.9% YTD, driven by growth in mortgage loans (+8.4% YoY and +3.0% YTD), partially offset by a drop in consumer loans (-13.5% YoY and -1.1% YTD). Including foreign subsidiaries, the industry's retail loans grew +0.7% YoY. The Bank boasts

² Excluding foreign subsidiaries of Chilean banks

³ This includes companies with annual sales over MCH\$800, only in the regions of Chile where Banco Security has offices. Source: Chilean Internal Revenue Service (SII).

market share of 3.8%4 in its target segment of high-income individuals as of March 2021. The retail banking division had 66,877 customers as of March 2021 (-4.4% YoY).

The retail banking division posted a loss of -MCH\$1,767 for 1Q21 (+CH\$944 in 1Q20). The division's net interest margin fell to MCH\$12,601 (-21.2% YoY), explained by a contraction in consumer loans (-16.6% YoY) and lower interest rates. Net fees and commissions fell to MCH\$2,770 (-40.3% YoY), due to a decline in supplementary loan insurance products. The line item financial operating income, net FX transactions and other income reached MCH\$133 for 1Q21 (-91.5% YoY), with a high basis of comparison because of revenue from the sale of mortgage bonds in 1Q20. These effects were partially offset by lower LLP expenses of MCH\$4,062 for 1Q21 (-40.4% YoY). For more information see pages 7-10 of this report. Meanwhile, support expenses totaled MCH\$13,488 (-5.3% YoY) because of decreased business and, to a smaller extent, savings efforts and structural adjustments carried out in 2020.

Compared to the previous quarter, the retail banking division reported a loss of -MCH\$1,767 for 1Q21 (-MCH\$3,250 for 4Q20) due to lower LLP expenses of MCH\$4,062 (-50.9% QoQ). For more information see pages 7-10 of this report. This effect was partly counteracted by a lower net interest margin (-9.6% QoQ) because of lower volumes of consumer loans (-4.0% YTD). In addition, net fee and commission income fell 21.0% for the quarter due to lower revenue from supplementary loan insurance products and decreased credit card activity. The line item financial operating income, net FX transactions and other income remained stable during the quarter (+10.1% QoQ; +MCH\$12), as did support expenses (+1.3% QoQ).

Treasury

For 1Q21, the treasury area reported profit of MCH\$12,896 (+156.0% YoY), because of greater net operating income of MCH\$18,801 (+81.4% YoY), lower cost of funds due to lower interest rates and greater trading of fixed-income instruments. As a reference, the MPR was 0.5% as of March 2021, versus 1.0% as of March 2020 and 1.75% as of December 2019. In 1Q20 the division recorded a risk-related loss of MCH\$1,100 due to impairment on an instrument in the available-for-sale investment portfolio. Operating expenses fell to MCH\$3,870 (-10.2% YoY) due to lower commercial performance bonuses for the year 2020.

During the quarter, the area reported a 11.8% QoQ decline in profit, with net operating income of MCH\$18,801 (-11.2% QoQ) explained by decreased trading of fixed-income instruments during the quarter and a smaller UF gap. It also accrued less revenue on the investment portfolio due to lower volumes and a drop in revenue from structured products in the distribution area. Support expenses increased 18% due to payments for sales bonuses, termination benefits and software licenses.

The treasury division consists of trading, investment, distribution and asset and liability management (ALM) transactions. The ALM desk manages financial investments used to stabilize the net interest margin, manage the balance of interest rate risk, manage liquidity and efficiently fund the bank's loan portfolio. As of March 2021, ALM represented 49.8% of treasury income. The investment and trading desks manage the Bank's own portfolio of primarily Chilean Central Bank notes and corporate bonds and represent 38.5% of treasury income. The remaining 11.7% of treasury division income comes from the distribution desk, which brokers specialized products for corporate banking customers (currency, forwards and structured products).

Loan Portfolio - Banco Security

⁴ This division includes individuals between 24 and 65 years of age in the middle and high-income segments (UF 60 in Santiago or UF 50 elsewhere in Chile) with a risk/return profile similar to Banco Security's customers, only for regions where Banco Security has offices. Source: Financial Market Commission (CMF).

Total loans reached MCH\$6,272,530 as of March 2021, +1.3% YoY and +0.9% YTD, while industry loans fell 0.6% YoY but grew +0.8% YTD. Including foreign investments, the industry's total loans shrunk 1.8% YoY but grew +0.4% YTD. As of March 2021, commercial loans grew 3.3% YoY and 0.9% YTD, to MCH\$5,100,920 (81.3% of Banco Security's total loan portfolio), while retail loans (consumer + mortgage) reached MCH\$1,171,610, -6.6% YoY and +0.2% YTD. The 20 largest borrowers represent 11.4% of the Bank's total loan portfolio.

| Total Loans | Mar-21 | Dec-20 | Mar-20 | %C | |
|--|----------------|----------------|-----------------|-------------------|--------------------------------------|
| n Ch\$ Millions | 400.004 | 457 704 | 500 007 | QoQ | YoY |
| Consumer | 439,394 | 457,704 | 526,997 | -4.0% | -16.6% |
| Mortgage | 732,216 | 712,074 | 726,885 | 2.8% | 0.7% |
| Mortgage + Consumer | 1,171,610 | 1,169,778 | 1,253,882 | 0.2% | -6.6% |
| No. Customers | 66,877 | 67,496 | 69,953 | -0.9% | -4.4% |
| Commercial | 5,100,920 | 5,057,580 | 4,937,771 | 0.9% | 3.3% |
| No. Customers | 7,955 | 8,023 | 8,219 | -0.8% | -3.2% |
| Total Loans | 6,272,530 | 6,228,083 | 6,191,897 | 0.7% | 1.3% |
| Market Share | 3.3% | 3.4% | 3.3% | -3 p | 4 |
| | | | | 0/ 0 | |
| Interest and indexation income n Ch\$ Millions | 1Q21 | 4Q20 | 1Q20 | %C QoQ | ng YoY |
| Consumer | 10,895 | 11,337 | 13,830 | -3.9% | -21.2% |
| Mortgage | 12,662 | 13,713 | 12,300 | -7.7% | 2.9% |
| Mortgage + Consumer | 23,557 | 25,050 | 26,130 | -6.0% | -9.8% |
| | | | | | |
| Commercial | 74,563 | 79,988 | 78,418 | -6.8% | -4.9% |
| Investment instruments | 5,131 | 6,189 | 6,834 | -17.1% | -24.9% |
| | | | | | |
| Interest and indexation income | 4004 | 4Q20 | 1Q20 | %C | hg |
| | 1Q21 | 4920 | | | |
| n Ch\$ Millions | | | | QoQ | YoY |
| | 9.92% | 9.91% | 10.50% | QоQ 1 р | |
| n Ch\$ Millions | | | | | -58 |
| n Ch\$ Millions Consumer | 9.92% | 9.91% | 10.50% | 1 p | -58 15 |
| n Ch\$ Millions Consumer Mortgage | 9.92% 6.92% | 9.91% 7.70% | 10.50% 6.77% | 1 р -79 р | YoY -58 15 -29 -51 |

Banco Security – Funding Sources

| Funding Sources | | | | | | | % (| Chg |
|----------------------|-----------|-------|-----------|-------|-----------|-------|--------|--------|
| In MCH\$ | Mar-21 | | Dec-20 | | Mar-20 | | QoQ | YoY |
| Demand deposits | 1,173,076 | 14.6% | 1,175,142 | 14.5% | 939,332 | 11.0% | -0.2% | 24.9% |
| Time deposits | 1,520,942 | 19.0% | 1,890,734 | 23.4% | 3,106,695 | 36.3% | -19.6% | -51.0% |
| Total deposits | 2,694,018 | 33.6% | 3,065,876 | 37.9% | 4,046,027 | 47.3% | -12.1% | -33.4% |
| Bonds | 3,072,773 | 38.3% | 2,930,589 | 36.3% | 2,887,452 | 33.8% | 4.9% | 6.4% |
| Interbank loans | 1,103,581 | 13.8% | 1,052,094 | 13.0% | 413,868 | 4.8% | 4.9% | 166.7% |
| Other liabilities* | 482,222 | 6.0% | 369,219 | 4.6% | 594,208 | 7.0% | 30.6% | -18.8% |
| Total Liabilities | 7,352,594 | 91.6% | 7,417,778 | 91.8% | 7,941,555 | 92.9% | -0.9% | -7.4% |
| Equity | 670,256 | 8.4% | 661,938 | 8.2% | 607,126 | 7.1% | 1.3% | 10.4% |
| Liabilities + Equity | 8,022,850 | 100% | 8,079,716 | 100% | 8,548,681 | 100% | -0.7% | -6.2% |

*Includes borrow ings from financial institutions and derivative instruments, among other items.

Demand and Time Deposits

For 1Q21, total deposits were MCH\$2,694,018 (-33.4% YoY), while the industry figure decreased -2.0% YoY and -1.4% YoY (including foreign subsidiaries). This smaller volume of total deposits was offset by a larger volume of borrowings from financial institutions of MCH\$1,103,581 as of March 31, 2021 (+166.7% YoY), mainly from using credit lines and financing from the Chilean Central Bank.

Banco Security's time deposits consisted of 42.5% retail deposits and 57.5% institutional deposits. The 15 largest depositors represent 10.5% of the Bank's total deposits. The loan to deposit ratio was 233% as of March 2021, compared to 153% as of March 2020. Banco Security's strategy is to diversify funding sources using sales incentives to increase its retail deposit base.

Banco Security strictly monitors liquidity risk⁵, striving to diversify funding sources while monitoring and controlling a series of limits on asset/liability mismatches, by maintaining a significant volume of liquid assets and lengthening liabilities to increase funding terms. The Bank's exposure from asset and liability mismatches is among the industry's lowest thanks to a conservative interest rate gap strategy that takes advantage of record-low rates to lengthen our liabilities. As of March 31, 2021, the ratio of long-term interest rate risk to regulatory capital was 3.2%⁶.

As of March 2021, liquid assets⁷ represented 108.9% of demand and other time deposits. The liquidity coverage ratio⁸ as of March 31, 2021, was 304.34%, above the regulatory minimum of 80%.

⁵Liquidity risk represents the possibility of not fulfilling obligations when they mature as a result of the inability to liquidate assets or funds, or not being able to dispose of them easily or offset exposure without significantly reducing prices due to insufficient market depth (Grupo Security Annual Report, note 35).

⁶ This measures the exposure to changes in interest rates as a percentage of equity. Exposure to long-term interest rates is calculated as the sum of the differences by time band and currency of cash flows from banking books assets and liabilities, including amortization and interest, adjusted by a sensitivity factor as per table 2 of appendix 1 of Chapter III.B.2.2 of the Chilean Central Bank's compendium of financial standards.

⁷ Includes cash and cash deposits, transactions pending settlement and the portfolio of financial instruments.

⁸ Liquidity Coverage Ratio (LCR, C48) published on website www.bancosecurity.cl

Banco Security - Debt Issued

| Series | CMF Registration Number | CMF Registration Date | Currency | Amount | Annual Interest Rate | Duration (Years) | Maturity |
|--------|-------------------------------|--------------------------|----------|----------------|-------------------------|---------------------|----------|
| H1 | 03/2007 | 25-Jan-07 | U.F. | 3,000,000 | 3.00 | 23 | 1-Dec-29 |
| R1 | 10/2011 | 6-Oct-11 | U.F. | 3,000,000 | 3.00 | 10 | 1-Jun-21 |
| K2 | 01/2012 | 14-Mar-12 | U.F. | 4,000,000 | 3.25 | 10 | 1-Nov-21 |
| K3 | 01/2013 | 26-Feb-13 | U.F. | 4,000,000 | 3.50 | 10 | 1-Nov-22 |
| K4 | 10/2013 | 6-Nov-13 | U.F. | 5,000,000 | 3.60 | 10 | 1-Oct-23 |
| K5 | 14/2014 | 9-Oct-14 | U.F. | 5,000,000 | 2.75 | 10 | 1-Jun-24 |
| K6 | 05/2015 | 1-Apr-15 | U.F. | 5,000,000 | 2.75 | 5 | 1-Mar-25 |
| K7 | 05/2015 | 1-Apr-15 | U.F. | 5,000,000 | 2.75 | 10 | 1-Sep-25 |
| B5 | 11/2016 | 3-Oct-16 | U.F. | 5,000,000 | 2.40 | 5 | 1-Aug-26 |
| K8 | 12/2016 | 3-Oct-16 | U.F. | 5,000,000 | 2.80 | 10 | 1-Oct-36 |
| Z2 | 13/2016 | 3-Oct-16 | CLP | 75,000,000,000 | 5.30 | 5.5 | 1-Feb-27 |
| B6 | 06/2017 | 11-Jul-17 | U.F. | 5,000,000 | 2.25 | 5.5 | 1-Apr-22 |
| B7 | 08/2018 | 9-May-18 | U.F. | 4,000,000 | 2.20 | 5 | 1-Feb-23 |
| K9 | 08/2018 | 9-May-18 | U.F. | 5,000,000 | 2.75 | 10 | 1-Jan-28 |
| Z3 | 08/2018 | 9-May-18 | CLP | 75,000,000,000 | 4.80 | 5 | 1-Dec-22 |
| B8 | 11/2018 | 20-Dec-18 | U.F. | 5,000,000 | 1.80 | 5.5 | 1-Aug-23 |
| Q1 | 11/2018 | 20-Dec-18 | U.F. | 3,000,000 | 2.50 | 15 | 1-Aug-33 |
| Z4 | 11/2018 | 20-Dec-18 | CLP | 75,000,000,000 | 4.80 | 5.5 | 1-Oct-23 |
| D1 | 11/2018 | 20-Dec-18 | U.F. | 5,000,000 | 2.20 | 10.5 | 1-Aug-28 |
| B9 | 11/2019 | 11-Nov-19 | U.F. | 5,000,000 | 0.70 | 5.5 | 1-Apr-24 |
| D2 | 11/2019 | 11-Nov-19 | U.F. | 5,000,000 | 0.90 | 8.5 | 1-Mar-27 |
| D3 | 11/2019 | 11-Nov-19 | U.F. | 5,000,000 | 1.00 | 10.5 | 1-Mar-29 |
| Z5 | 11/2019 | 11-Nov-19 | CLP | 75,000,000,000 | 3.50 | 6 | 1-Jun-25 |

As of March 2021, Banco Security had issued MCH\$2,711,013 in senior bonds, as detailed in Note 18 of Banco Security's financial statements.

Banco Security – Capitalization

As of March 2021, Banco Security's equity attributable to the owners of the parent totaled MCH\$670,201 (+10.4% YoY).

| In Ch\$ Million | Mar-21 | Dec-20 | Mar-20 | % Chg | | |
|---|-----------|-----------|-----------|-------|--------|--|
| | | Dec-20 | 1111-20 | QoQ | YoY | |
| Capital | 302,047 | 302,048 | 302,047 | 0.0% | 0.0% | |
| Reserves and valuation accounts | 32,503 | 36,010 | 12,163 | -9.7% | 167.2% | |
| Retained earnings | 335,651 | 323,828 | 292,865 | 3.7% | 14.6% | |
| Equity attributable to equity holders of bank | 670,201 | 661,886 | 607,075 | 1.3% | 10.4% | |
| Tier I (core capital) | 670,201 | 661,886 | 607,075 | 1.3% | 10.4% | |
| Regulatory capital | 939,691 | 926,896 | 825,812 | 1.4% | 13.8% | |
| Minimum required capital | 531,539 | 527,721 | 549,306 | 0.7% | -3.2% | |
| Risk-weighted assets | 6,644,242 | 6,596,514 | 6,866,329 | 0.7% | -3.2% | |
| BIS ratio | 14.14% | 14.05% | 12.03% | 9 p | 212 p | |
| Core capital / total assets | 7.97% | 7.85% | 6.82% | 12 p | 114 p | |

In order to strengthen the Bank's capital base, Grupo Security (the Bank's largest shareholder) carried out a capital increase of MCH\$23,000 in the Bank in April 2021. This puts Banco Security in a good position to implement Basel III, effective in Chile in 2022.

The Bank's capital adequacy ratio as of March 2021, calculated as regulatory capital over risk-weighted assets, reached 14.1% (with a regulatory minimum of 8%), +212 bps YoY. This increase can be attributed to a 13.8% rise in regulatory capital because of a 14.6% increase in retained earnings, impacted positively by a reduction in dividend distributions in 2020. The ratio of core

capital to total assets reached 7.97%, +114 bps YoY. Banco Security's ROAE (profit LTM over average equity) was 10.1% as of March 31, 2021 (-26 bps YoY).

FACTORING SECURITY

Factoring Security reported profit of MCH\$2,374 for 1Q21 (-17.1% YoY), with operating income of MCH\$7,476 (-17.7% YoY), due to a smaller volume of factored receivables (-3.7% YoY) because of reduced business and a smaller spread. This effect was only partly offset by lower banking expenses (-26.7% YoY), related to lower loan volumes. Operating expenses fell to MCH\$2,582 (-9.0% YoY) mainly due to lower payroll expenses. Bear in mind this decrease is explained by the savings plan and structural adjustments implemented in late 2020. LLP expenses totaled MCH\$649 (+15.2% YoY) because of greater write-offs during the period.

During 1Q21, it reported profit of MCH\$2,374 (+14.6% QoQ), with net operating income of MCH\$6,125 (-2.6% QoQ) because of greater banking expenses. Meanwhile, support expenses totaled MCH\$2,582 (-15.7% QoQ) due to lower personnel expenses because of the savings plan and structural adjustments implemented throughout 2020.

These effects resulted in an efficiency ratio of 42.2% as of March 2021 (+244 bps YoY and -653 bps QoQ). As of March 2021, the risk ratio measured as provisions over total loans was 1.65%, -23 bps YoY and -3 bps QoQ, because of write-offs during 2020. The ratio of LLP to loans was 0.70% as of March 30, 2021, (+11 bps YoY) because of lower loan volumes (-3.7% YoY) and greater LLP expenses (+15.2% YoY).

| In Ch\$ Million | 1Q21 | 4Q20 | 1Q20 | % C | hg |
|-------------------------------|---------|---------|---------|--------|--------|
| | 16(21 | 40,20 | 10220 | QoQ | YoY |
| Factored receivables | 373,306 | 360,084 | 387,505 | 3.7% | -3.7% |
| Provisions | 6,159 | 6,040 | 7,299 | 2.0% | -15.6% |
| Net Operational Income | 6,125 | 6,290 | 7,146 | -2.6% | -14.3% |
| Loan loss provision expenses | -649 | -634 | -563 | 2.3% | 15.2% |
| Support expenses | -2,582 | -3,062 | -2,838 | -15.7% | -9.0% |
| Profit for the period | 2,374 | 2,071 | 2,862 | 14.6% | -17.1% |
| Efficiency ratio ¹ | 42.2% | 48.7% | 39.7% | -653 p | 244 p |
| LLP / Factored receivables | 0.70% | 0.70% | 0.58% | -1 p | 11 p |
| Risk ratio ² | 1.65% | 1.68% | 1.88% | -3 p | -23 p |

1. Support expenses / Profit before expenses. 2. Provisions stock / Factored receivables

ASSET MANAGEMENT BUSINESS AREA (2.2% of assets; 8.2% of profit from business areas as of March 2021)

The asset management business area includes Administradora General de Fondos Security and Valores Security Corredores de Bolsa. It also includes Securitizadora Security, which manages securitized assets and their respective special purpose vehicles (SPVs). This business area complements the product range offered by the rest of the Group's companies, providing services tailored to the needs of each customer segment. The products offered by the different companies in the asset management business area are: AGF Security manages mutual funds, investment funds and voluntary retirement savings (APV). Valores Security offers foreign exchange and stock brokerage services and forwards. Asesorías Security and Global Security provide support and advisory services for the different asset management businesses.

At Inversiones Security, AUM totaled MCH\$4,307,027 as of March 2021 (+11.2% YoY and +1.4% QoQ) due to greater AUM in mutual funds, which amounted to MCH\$2,828,241 (+10.6% YoY and +1.4% QoQ), mainly in unrestricted investment funds and debt maturing in under 1 year, with market share of 5.3% of the industry. It also had an increase in AUM of domestic stocks (+12.8% YoY) and local fixed-income instruments (+10,8% YoY) in custody. Investment funds shrunk by -4.8% YoY. In 2020, AGF Security moved up to 5th place (10th in 2019) in the ranking of fund managers by average returns published by El Mercurio Inversiones. The total value of shares traded was MCH\$317,015 for 1Q21 (+10.3% YoY and +62.3 QoQ), with market share of 1.8%.

| | 3M21 | 2020 | 3M20 | % CI | hg |
|-------------------------------|-----------|-------------|-----------|-------|-------|
| In Ch\$ Million | 511/2 1 | 310121 2020 | | QoQ | YoY |
| Assets under management (AUM) | 4,307,027 | 4,229,873 | 3,872,756 | 1.8% | 11.2% |
| Mutual funds under management | 2,828,241 | 2,789,219 | 2,558,199 | 1.4% | 10.6% |
| Market share - mutual funds | 5.3% | 5.4% | 5.6% | -13 p | -33 p |

| | 1Q21 | 4Q20 | 1Q20 | % (| Chg |
|-----------------------------------|---------|---------|---------|--------|---------|
| In Ch\$ Million | 10(21 | 4020 | 10,20 | QoQ | YoY |
| Value of shares traded | 317,015 | 195,276 | 287,473 | 62.3% | 10.3% |
| Market share - equities brokerage | 1.8% | 1.8% | 1.9% | -5 p | -11 p |
| Operating income | 9,283 | 9,226 | 9,623 | 0.6% | -3.5% |
| Non-operating income | 1,531 | 2,273 | 625 | -32.7% | 144.9% |
| Total expenses | -9,095 | -9,444 | -9,233 | -3.7% | -1.5% |
| Efficiency ratio | 84.1% | 82.1% | 90.1% | 198 p | -599 p |
| | | | | | |
| AGF Security | 1,434 | 1,124 | 1,070 | 27.6% | 33.9% |
| Valores Security | 1,693 | 346 | 59 | 390.1% | 2779.7% |
| Global Security | -338 | 301 | -273 | - | - |
| Securitizadora & CasaNuestra | 96 | 1,450 | -385 | -93.4% | -124.9% |
| Profit - Asset Management | 2,885 | 3,219 | 471 | -10.4% | 513.1% |

For 1Q21, the asset management area reported profit of MCH\$2,885 (+513.1% YoY), explained by improved earnings at Valores Security of MCH\$1,693 (vs MCH\$59 for 1Q20) and AGF Security (33.9% YoY). Net operating income was MCH\$9,283 for 1Q21 (-3.5% YoY) due to lower fund income because of a lower ROA, partially offset by larger mutual fund volumes (+10.6% YoY). It also had higher non-operating income of MCH\$1,531 (+144.9% YoY) due to improved returns from proprietary trading because of a strong performance from local fixed-income instruments. Total expenses fell to MCH\$9,095 (-1.5% YoY) in line with cost savings efforts throughout the year at all Grupo Security companies. In addition, the brokerage subsidiary recognized deferred taxes of MCH\$1,141.

For 1Q21 it reported profit of MCH\$2,885 (-10.4% QoQ) explained by lower non-operating income of MCH\$1,531 (-32.7% QoQ) with a high basis of comparison because of strong returns from fixed-income instruments in 4Q20. This was offset in part by lower total expenses (-3.7% QoQ), particularly because of expenses in 4Q20 in technology for digital projects. Securitizadora Security reported profit of MCH\$96 for 1Q21, versus MCH\$1,450 in 4Q20 due to a securitized bond issued in October 2020. In addition, the brokerage subsidiary recognized deferred taxes of MCH\$1,141.

INSURANCE BUSINESS AREA (23.9% of assets; 43.5% of profit from business areas as of March 2021)

The insurance business area reported profit of MCH\$15,254 for 1Q21. This area includes the operations of the Vida Security insurance company and the insurance brokerage subsidiary, Corredores de Seguros Security. The following entities providing complementary activities are also included: Hipotecaria Security and Europ Assistance.

VIDA SECURITY

For 1Q21 Vida Security reported profit of MCH\$15,322 (vs a loss of -MCH\$957 for 1Q20), due to improved returns from the proprietary trading portfolio (+MCH 31,941, +206.9% YoY) and a better technical result in DSI (+MCH\$2,316 for 1Q21 vs a loss of -MCH\$2,408 for 1Q20) and, to a lesser extent, in annuities (-MCH\$15,208 for 1Q21 vs -MCH\$15,642 for 1Q20).

Results by Product Line

| | Indivi | idual | Family Pro | tection | Group In | surance | Annui | ties | DS | il i | Tot | al |
|---|--|--|---|--|---|---|--|--|--|--|--|---|
| In MCH\$ | 3M21 | 3M20 | 3M21 | 3M20 | 3M21 | 3M20 | 3M21 | 3M20 | 3M21 | 3M20 | 3M21 | 3M20 |
| Gross written premiums | 31,482 | 39,491 | 1,700 | 1,735 | 14,547 | 17,429 | 21,431 | 4,629 | 54 | 124 | 69,214 | 63,408 |
| Net premiums written | 30,907 | 38,882 | 1,700 | 1,721 | 14,301 | 17,005 | 21,431 | 4,629 | 2 | 46 | 68,342 | 62,282 |
| Variation in technical reserves | -14,101 | 25,744 | 16 | -24 | 238 | -265 | - | - | -980 | - | -14,827 | 25,455 |
| Claims paid | -18,358 | -33,356 | -571 | -448 | -9,384 | -9,803 | - | - | 17,171 | 1,452 | -11,141 | -42,156 |
| Pensions paid | -342 | -674 | - | - | - | - | -36,417 | -20,206 | -13,878 | -3,906 | -50,637 | -24,786 |
| Underwriting expenses | -1,750 | -2,344 | -409 | -543 | -850 | -981 | -222 | -64 | - | - | -3,231 | -3,932 |
| Medical expenses | -1 | -4 | -0 | -0 | -1 | -1 | 0 | 0 | - | - | -2 | -5 |
| Insurance impairment | - | - | - | - | -13 | -299 | - | - | - | - | -13 | -299 |
| Contribution Margin | -3,645 | 28,248 | 737 | 705 | 4,290 | 5,656 | -15,208 | -15,642 | 2,316 | -2,408 | -11,510 | 16,559 |
| CUI portfolio | 7,021 | -23,621 | | | | | | | | | 7,021 | -23,621 |
| Proprietary portfolio | - | - | | | | | | | | | 31,941 | 10,409 |
| Investment income | | | | | | | | | | | 38,962 | -13,212 |
| Administrative expenses | | | | | | | | | | | -7,681 | -9,327 |
| Exchange differences | | | | | | | | | | | 439 | 3,549 |
| Gain (loss) on indexed assets and liabilities | | | | | | | | | | | -1,241 | -1,248 |
| Other income and expenses | | | | | | | | | | | -11 | -170 |
| Income tax expense | | | | | | | | | | | -3,637 | 2,893 |
| Profit for the period | | | | | | | | | | | 15,322 | -957 |
| | 1 | | E | | Crown | nsurance | 4.000 | ities | | 01 | | hal . |
| | | idual | Family Pr | | | | | | D | | Tot | |
| In MCH\$ | 1Q21 | 4Q20 | 1Q21 | 4Q20 | 1Q21 | 4Q20 | 1Q21 | 4Q20 | 1Q21 | 4Q20 | 1Q21 | 4Q20 |
| Gross written premiums | 1Q21 31,482 | <mark>4Q20</mark> 41,133 | 1Q21 1,700 | 4Q20 1,744 | 1Q21 14,547 | 4Q20 13,640 | 1Q21 21,431 | 4Q20 5,767 | 1Q21 54 | 4Q20 100 | 1Q21 69,214 | 4Q20 62,383 |
| Gross written premiums Net premiums written | 1Q21 31,482 30,907 | 4Q20 41,133 40,599 | 1Q21 1,700 1,700 | 4Q20 1,744 1,744 | 1Q21 14,547 14,301 | 4Q20 13,640 13,230 | 1Q21 21,431 21,431 | 4Q20 5,767 5,767 | 1Q21 54 2 | 4Q20 100 27 | 1Q21 69,214 68,342 | 4Q20 62,383 61,367 |
| Gross written premiums Net premiums written Variation in technical reserves | 1Q21 31,482 30,907 -14,101 | 4Q20 41,133 40,599 -22,166 | 1Q21 1,700 1,700 16 | 4Q20 1,744 1,744 5 | 1Q21 14,547 14,301 238 | 4Q20 13,640 13,230 -125 | 1Q21 21,431 21,431 - | 4Q20 5,767 5,767 - | 1Q21 54 2 -980 | 4Q20 100 27 -3,432 | 1Q21 69,214 68,342 -14,827 | 4Q20 62,383 61,367 -25,718 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid | 1Q21 31,482 30,907 -14,101 -18,358 | 4Q20 41,133 40,599 -22,166 -26,988 | 1Q21 1,700 1,700 | 4Q20 1,744 1,744 | 1Q21 14,547 14,301 | 4Q20 13,640 13,230 | 1Q21 21,431 21,431 - - | 4Q20 5,767 5,767 - -41 | 1Q21 54 -980 17,171 | 4Q20 100 27 -3,432 5,792 | 1Q21 69,214 68,342 -14,827 -11,141 | 4Q20 62,383 61,367 -25,718 -34,673 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid | 1Q21 31,482 30,907 -14,101 -18,358 -342 | 4Q20 41,133 40,599 -22,166 -26,988 -442 | 1Q21 1,700 1,700 16 -571 | 4Q20 1,744 1,744 5 -742 | 1Q21 14,547 14,301 238 -9,384 - | 4Q20 13,640 13,230 -125 -12,693 - | 1Q21 21,431 21,431 - - - - -36,417 | 4Q20 5,767 5,767 - -41 -19,875 | 1Q21 54 2 -980 | 4Q20 100 27 -3,432 | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 | 1Q21 1,700 1,700 16 -571 - -409 | 4Q20 1,744 1,744 5 -742 - -524 | 1Q21 14,547 14,301 238 -9,384 - - -850 | 4Q20 13,640 13,230 -125 -12,693 - - -897 | 1Q21 21,431 21,431 - - - - - - - - - - - 36,417 -222 | 4Q20 5,767 5,767 - -41 -19,875 -60 | 1Q21 54 -980 17,171 | 4Q20 100 27 -3,432 5,792 | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 | 4Q20 41,133 40,599 -22,166 -26,988 -442 | 1Q21 1,700 1,700 16 -571 - -409 -0 | 4Q20 1,744 1,744 5 -742 - -524 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 | 4Q20 13,640 13,230 -125 -12,693 - - 897 -3 | 1Q21 21,431 21,431 - - - - - - - - - - - - - - - - - - 222 0 | 4Q20 5,767 5,767 - -41 -19,875 | 1Q21 54 -980 17,171 | 4Q20 100 27 -3,432 5,792 -3,229 - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -2 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 -1 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 | 1Q21 1,700 1,700 16 -571 -409 -0 -0 | 4Q20 1,744 1,744 5 -742 - 524 -0 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 1 3,230 -125 -12,693 - - -897 -3 -3 -3 | 1Q21 21,431 21,431 - - -36,417 -222 0 - | 4Q20 5,767 5,767 - 41 -19,875 -60 -0 -0 | 1Q21 54 2 -980 17,171 -13,878 - - | 4Q20 100 27 -3,432 5,792 -3,229 - - - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -2 -13 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 36 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment Contribution Margin | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 -1 -3,645 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 - -11,003 | 1Q21 1,700 1,700 16 -571 - -409 -0 | 4Q20 1,744 1,744 5 -742 - -524 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 13,230 -125 -12,693 - - 897 -3 | 1Q21 21,431 21,431 - - - - - - - - - - - - - - - - - - 222 0 | 4Q20 5,767 5,767 - -41 -19,875 -60 | 1Q21 54 -980 17,171 -13,878 - | 4Q20 100 27 -3,432 5,792 -3,229 - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -2 -13 -11,510 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 36 -25,942 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment Contribution Margin CUI portfolio | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 - - -3,645 7,021 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 | 1Q21 1,700 1,700 16 -571 -409 -0 -0 | 4Q20 1,744 1,744 5 -742 - 524 -0 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 1 3,230 -125 -12,693 - - -897 -3 -3 -3 | 1Q21 21,431 21,431 - - -36,417 -222 0 - | 4Q20 5,767 5,767 - 41 -19,875 -60 -0 -0 | 1Q21 54 2 -980 17,171 -13,878 - - | 4Q20 100 27 -3,432 5,792 -3,229 - - - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -2 -13 -11,510 7,021 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 36 -25,942 15,408 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment Contribution Margin CUI portfolio Proprietary portfolio | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 -1 - -3,645 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 - -11,003 | 1Q21 1,700 1,700 16 -571 -409 -0 -0 | 4Q20 1,744 1,744 5 -742 - 524 -0 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 1 3,230 -125 -12,693 - - -897 -3 -3 -3 | 1Q21 21,431 21,431 - - -36,417 -222 0 - | 4Q20 5,767 5,767 - 41 -19,875 -60 -0 -0 | 1Q21 54 2 -980 17,171 -13,878 - - | 4Q20 100 27 -3,432 5,792 -3,229 - - - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -2 -13 -11,510 7,021 31,941 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 36 -25,942 15,408 29,230 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment Contribution Margin CUI portfolio Proprietary portfolio Investment income | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 - - -3,645 7,021 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 - -11,003 | 1Q21 1,700 1,700 16 -571 -409 -0 -0 | 4Q20 1,744 1,744 5 -742 - 524 -0 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 1 3,230 -125 -12,693 - - -897 -3 -3 -3 | 1Q21 21,431 21,431 - - -36,417 -222 0 - | 4Q20 5,767 5,767 - 41 -19,875 -60 -0 -0 | 1Q21 54 2 -980 17,171 -13,878 - - | 4Q20 100 27 -3,432 5,792 -3,229 - - - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -2 -13 -11,510 7,021 31,941 38,962 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 36 -25,942 15,408 29,230 44,637 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment Contribution Margin CUI portfolio Proprietary portfolio Investment income Administrative expenses | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 - - -3,645 7,021 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 - -11,003 | 1Q21 1,700 1,700 16 -571 -409 -0 -0 | 4Q20 1,744 1,744 5 -742 - 524 -0 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 1 3,230 -125 -12,693 - - -897 -3 -3 -3 | 1Q21 21,431 21,431 - - -36,417 -222 0 - | 4Q20 5,767 5,767 - 41 -19,875 -60 -0 -0 | 1Q21 54 2 -980 17,171 -13,878 - - | 4Q20 100 27 -3,432 5,792 -3,229 - - - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -2 -13 -11,510 7,021 31,941 38,962 -7,681 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,463 -3,483 -6 36 -25,942 15,408 29,230 44,637 -7,191 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment Contribution Margin CUI portfolio Proprietary portfolio Investment income Administrative expenses Exchange differences | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 - - -3,645 7,021 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 - -11,003 | 1Q21 1,700 1,700 16 -571 -409 -0 -0 | 4Q20 1,744 1,744 5 -742 - 524 -0 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 1 3,230 -125 -12,693 - - -897 -3 -3 36 | 1Q21 21,431 21,431 - - -36,417 -222 0 - | 4Q20 5,767 5,767 - 41 -19,875 -60 -0 -0 | 1Q21 54 2 -980 17,171 -13,878 - - | 4Q20 100 27 -3,432 5,792 -3,229 - - - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -2 -13 -11,510 7,021 31,941 38,962 -7,681 439 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 -6 -36 -25,942 15,408 29,230 44,637 -7,191 -191 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment Contribution Margin CUI portfolio Proprietary portfolio Investment income Administrative expenses Exchange differences Gain (loss) on indexed assets and liabilities | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 - - -3,645 7,021 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 - -11,003 | 1Q21 1,700 1,700 16 -571 -409 -0 -0 | 4Q20 1,744 1,744 5 -742 - 524 -0 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 1 3,230 -125 -12,693 - - -897 -3 -3 36 | 1Q21 21,431 21,431 - - -36,417 -222 0 - | 4Q20 5,767 5,767 - 41 -19,875 -60 -0 -0 | 1Q21 54 2 -980 17,171 -13,878 - - | 4Q20 100 27 -3,432 5,792 -3,229 - - - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -13 -11,510 7,021 31,941 38,962 -7,681 439 -1,241 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 36 -25,942 15,408 29,230 44,637 -7,191 -191 -2,645 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment Contribution Margin CUI portfolio Proprietary portfolio Investment income Administrative expenses Exchange differences Gain (loss) on indexed assets and liabilities Other income and expenses | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 - - -3,645 7,021 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 - -11,003 | 1Q21 1,700 1,700 16 -571 -409 -0 -0 | 4Q20 1,744 1,744 5 -742 - 524 -0 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 1 3,230 -125 -12,693 - - -897 -3 -3 36 | 1Q21 21,431 21,431 - - -36,417 -222 0 - | 4Q20 5,767 5,767 - 41 -19,875 -60 -0 -0 | 1Q21 54 2 -980 17,171 -13,878 - - | 4Q20 100 27 -3,432 5,792 -3,229 - - - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -2 -13 -11,510 7,021 31,941 38,962 -7,681 439 -1,241 -11 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 -3,483 -6 -3,68 -25,942 15,408 29,230 44,637 -7,191 -191 -2,645 -390 |
| Gross written premiums Net premiums written Variation in technical reserves Claims paid Pensions paid Underwriting expenses Medical expenses Insurance impairment Contribution Margin CUI portfolio Proprietary portfolio Investment income Administrative expenses Exchange differences Gain (loss) on indexed assets and liabilities | 1Q21 31,482 30,907 -14,101 -18,358 -342 -1,750 -1 - - -3,645 7,021 | 4Q20 41,133 40,599 -22,166 -26,988 -442 -2,002 -4 -4 - -11,003 | 1Q21 1,700 1,700 16 -571 -409 -0 -0 | 4Q20 1,744 1,744 5 -742 - 524 -0 -0 | 1Q21 14,547 14,301 238 -9,384 - -850 -1 -13 | 4Q20 13,640 1 3,230 -125 -12,693 - - -897 -3 -3 36 | 1Q21 21,431 21,431 - - -36,417 -222 0 - | 4Q20 5,767 5,767 - 41 -19,875 -60 -0 -0 | 1Q21 54 2 -980 17,171 -13,878 - - | 4Q20 100 27 -3,432 5,792 -3,229 - - - | 1Q21 69,214 68,342 -14,827 -11,141 -50,637 -3,231 -13 -11,510 7,021 31,941 38,962 -7,681 439 -1,241 | 4Q20 62,383 61,367 -25,718 -34,673 -23,546 -3,483 -6 36 -25,942 15,408 29,230 44,637 -7,191 -191 -2,645 |

Individual Insurance (45.5% of gross written premiums as of March 2021)

Individual insurance policies are contracted by individuals to cover certain risks (life, health, credit life, etc.). They include product lines 101-112 and 425 and exclude line 107 in figure 601 in the financial statements of Vida Security.

The contribution margin was a loss of -MCH\$3,645 for 1Q21, versus profit of MCH\$28,248 for 1Q20, due to a negative variation in technical reserves because of improved investment income. Gross written premiums were MCH\$31,482 for 1Q21 (-20.3% YoY), due to lower gross written premiums from insurance with savings components (CUI) and voluntary retirement savings (APV). The variation in technical reserves was -MCH\$14,101, versus -MCH\$25,744 for 1Q20, due to improved investment income on the CUI and APV portfolios of MCH\$7,021 (versus MCH\$23,621 for 1Q20), offset by decreased premiums. Meanwhile, claims paid totaled MCH\$18,358 (-45.0% YoY) due to decreased surrenders and transfers from CUI and APV policies.

Weaker returns on the CUI and APV investment portfolio are counterbalanced by releases of technical reserves.

As of March 2021, CUI and APV policies represent 89.9% of total individual insurance premiums.

| Individual Insurance | - 1Q21 | 4Q20 | 1Q20 | % C | hg. |
|---------------------------------|---------|---------|---------|--------|---------|
| In MCH \$ | - 10(21 | 4020 | 1020 | QoQ | YoY |
| Gross written premiums | 31,482 | 41,133 | 39,491 | -23.5% | -20.3% |
| Net premiums written | 30,907 | 40,599 | 38,882 | -23.9% | -20.5% |
| Variation in technical reserves | -14,101 | -22,166 | 25,744 | -36.4% | -154.8% |
| Claims paid | -18,358 | -26,988 | -33,356 | -32.0% | -45.0% |
| Pensions paid | -342 | -442 | -674 | -22.6% | -49.2% |
| Underwriting expenses | -1,750 | -2,002 | -2,344 | -12.6% | -25.3% |
| Medical expenses | -1 | -4 | -4 | -65.4% | -67.8% |
| Insurance impairment | 0 | 0 | 0 | - | - |
| Contribution Margin | -3,645 | -11,003 | 28,248 | -66.9% | -112.9% |
| CUI Portfolio | 7,021 | 15,408 | -23,621 | -54.4% | -129.7% |
| Individual Insurance Profit | 3,376 | 4,405 | 4,627 | -23.4% | -27.0% |
| Claims rate (1) | 60.5% | 67.6% | 87.5% | -706 p | -2702 p |
| Underwriting expense rate (2) | 5.7% | 4.9% | 6.0% | 73 p | -37 p |

(1) Claims paid/ Net written premiums (2) Underwriting expense/ Net written premiums

For 1Q21, the contribution margin was a loss of -MCH\$3,645, versus -MCH\$11,003 for 4Q20. Gross written premiums reached MCH\$31,482 (-23.5% QoQ) due to lower gross written premiums from CUI and APV insurance. The total variation in technical reserves was -MCH\$14,101 (versus -MCH\$22,166 for 4Q20) due to weaker investment income from CUI and APV investments (MCH\$7,021 for 1Q21 vs MCH\$15,408 for 4Q20) and decreased premiums during the quarter. In addition, claims paid fell to MCH\$18,358 (-32.0% QoQ) due to decreased surrenders and transfers from CUI and APV policies.

Family Protection (2.5% of gross written premiums as of March 2021)

| Family Protecction | 1021 | 4Q20 | 1020 | % C | hg. |
|---------------------------------|---------|-------|-------|--------|---------|
| In MCH\$ | - 16(21 | 4020 | 1620 | QoQ | YoY |
| Gross written premiums | 1,700 | 1,744 | 1,735 | -2.5% | -2.0% |
| Net premiums written | 1,700 | 1,744 | 1,721 | -2.5% | -1.2% |
| Variation in technical reserves | 16 | 5 | -24 | - | -166.2% |
| Claims paid | -571 | -742 | -448 | -23.1% | 27.2% |
| Pensions paid | 0 | 0 | 0 | - | - |
| Underwriting expenses | -409 | -524 | -543 | -22.0% | -24.8% |
| Medical expenses | 0 | 0 | 0 | - | - |
| Insurance impairment | 0 | 0 | 0 | - | - |
| Contribution Margin | 737 | 483 | 705 | 52.5% | 4.5% |
| Claims rate (1) | 33.6% | 42.5% | 26.1% | -899 p | 749 p |
| Underwriting expense rate (2) | 24.0% | 30.1% | 31.6% | -601 p | -753 p |

(1) Claims paid/ Net written premiums (2) Underwriting expense/ Net written premium

Family protection insurance covers the insured party's family group in the event of death or disability, depending on the terms of the policy. It is product line 107 in figure 601 in the Vida Security financial statements.

For 1Q21, the contribution margin totaled MCH\$737 (+4.5% YoY) due to a lower underwriting expense ratio (-753 bps YoY), in line with decreased business and a drop in gross written premiums (-2.0% YoY). This was partially offset by an increase in claims paid, reaching MCH\$571 (+27.2% YoY).

Compared to the preceding quarter, the contribution margin was 52.5% higher, due to a drop in claims paid to MCH\$571 (versus MCH\$742 in 4Q20), partially offset by a lower underwriting expense ratio (-601 bps QoQ).

Group Insurance (21.0% of gross written premiums as of March 2021)

Group insurance is contracted by a company for its employees and may include life or health coverage, depending on the terms of the policy. It also includes credit life insurance covering the unpaid balance of debt in the event of the insured party's death. Based on figure 601 in the financial statements of Vida Security, it includes product lines 202-213 and 302-312 and excludes lines 207 and 307.

| Group Insurance | - 1Q21 | 4Q20 | 1Q20 | % Chg. | | |
|---------------------------------|---------|---------|--------|---------|---------|--|
| In MCH\$ | - 10(21 | 4020 | 1020 | QoQ | YoY | |
| Gross written premiums | 14,547 | 13,640 | 17,429 | 6.7% | -16.5% | |
| Net premiums written | 14,301 | 13,230 | 17,005 | 8.1% | -15.9% | |
| Variation in technical reserves | 238 | -125 | -265 | -290.2% | -189.9% | |
| Claims paid | -9,384 | -12,693 | -9,803 | -26.1% | -4.3% | |
| Pensions paid | 0 | 0 | 0 | - | - | |
| Underwriting expenses | -850 | -897 | -981 | -5.2% | -13.3% | |
| Medical expenses | -1 | -3 | -1 | - | 29.8% | |
| Insurance impairment | -13 | 36 | -299 | -137.6% | -95.5% | |
| Contribution Margin | 4,290 | -452 | 5,656 | - | - | |
| Claims rate (1) | 65.6% | 95.9% | 57.6% | -3032 p | 797 p | |
| Underwriting expense rate (2) | 5.9% | 6.8% | 5.8% | -84 p | 18 p | |

(1) Claims paid/ Net written premiums (2) Underwriting expense/ Net written premiums

For 1Q21, the contribution margin reached MCH\$4,290 (-24.1% YoY), because of lower gross written premiums of MCH\$14,547 (-16.5% YoY), as sales efforts were limited by the pandemic. Other factors include a lower volume of credit life policies because of the decrease in consumer loans and a drop in claims paid of MCH\$9,384 for 1Q21 (-4.3% YoY). There was a larger drop in net premiums written (-15.9% YoY) in comparison to the drop in claims paid (-4.3% YoY) during the period.

For the quarter, this product line reported profit of MCH\$4,290 (versus -MCH\$452 for 4Q20), due to lower claims paid of MCH\$9,384 (-26.1% QoQ), with a high basis of comparison because of greater claims paid in 4Q20 when the market experienced a rise in health services. For the quarter, this product line reported profit of MCH\$4,290 (versus -MCH\$452 for 4Q20), due to lower claims paid of MCH\$9,384 (-26.1% QoQ), with a high basis of comparison because of greater claims of greater claims paid in 4Q20 when the market experienced a rise in health services. In addition, gross written premiums increased to MCH\$14,547 (+6.7% QoQ) due to greater volumes of health insurance policies.

Annuities (31.0% of gross written premiums as of March 2021)

Workers that choose an annuity upon retirement turn over their retirement funds to an insurance company and receive in exchange a fixed, inflation-indexed monthly payment for the rest of their life and survivor pensions for their legal beneficiaries. Based on figure 601 in the financial statements of Vida Security, it includes product lines 421, 422 and 423⁹.

When an annuity is sold, a reserve must be recognized in the company's liabilities, equivalent to the present value of the obligations to the retiree, which is recognized within the line item pensions paid. This results in an accounting loss in the income statement.

As of March 2021, annuity sales rates in the industry averaged 2.62% during the year (vs 1.68% as of March 2020). In contrast, the rate for calculating scheduled withdrawals has averaged 3.71% for the year (vs 2.92% as of March 2020), which has driven retirees to prefer scheduled withdrawals over annuities, thus sharply reducing sales industry-wide.

| Annuities | 1Q21 | 4Q20 | 1Q20 | % C | hg. |
|---------------------------------|---------|---------|---------|--------|--------|
| In MCH\$ | 19621 | 4020 | 10(20 | QoQ | YoY |
| Gross written premiums | 21,431 | 5,767 | 4,629 | 271.6% | 363.0% |
| Net premiums written | 21,431 | 5,767 | 4,629 | 271.6% | 363.0% |
| Variation in technical reserves | 0 | 0 | 0 | - | - |
| Claims paid | 0 | -41 | 0 | - | - |
| Pensions paid | -36,417 | -19,875 | -20,206 | 83.2% | 80.2% |
| Underwriting expenses | -222 | -60 | -64 | 269.0% | 243.7% |
| Medical expenses | 0 | 0 | 0 | - | - |
| Insurance impairment | 0 | 0 | 0 | - | - |
| Contribution Margin | -15,208 | -14,127 | -15,642 | 7.6% | -2.8% |
| Underwriting expense rate (1) | 1.0% | 1.0% | 1.4% | -1 p | -36 p |

(1) Claims paid/ Net written premiums

The contribution margin for annuities was a loss of -MCH\$15,208 for 1Q21 (-2.8% YoY) because of a 363.0% rise in gross written premiums. In the annuity business the decision was made to adjust technical parameters in order to boost sales, thus maintaining expected returns. Bear in mind that the market has been contracting since 4Q19. This effect was offset by an increase in pensions paid, reaching MCH\$36,417 for 1Q21 (+80.2% YoY), because of greater reserve requirements due to higher sales volumes. When an annuity is sold, a liability is recorded, known as the reserve, which is calculated based on CMF regulations and is equivalent to the present value of future pension payments that must be made by the company, adjusted based on current

⁹ This also includes line 424 from the SVS, which corresponds to the old Disability and Survivor's system defined in Circular 528 (C-528). As March 2021, this line contributes to Vida Security only MCH\$257 in pensions paid.

mortality rates. This reserve is backed primarily by long-term financial investments.

For the quarter, the contribution margin was a loss of -MCH\$15,208 (+7.6% QoQ) due to greater pensions paid of MCH\$36,417 because of a higher volume of gross written premiums of MCH\$21,431 (versus MCH\$5,767 in 4Q20). In the annuity business the decision was made to adjust technical parameters in order to boost sales, thus maintaining expected returns.

Disability and Survivor Insurance (DSI) (0.1% of gross written premiums as of March 2021)

Disability and survivor insurance is mandatory for all individuals with pension accounts at Pension Fund Management Companies (AFPs) and is directly contracted collectively by the AFPs for these individuals through semi-annual public bidding processes. It is financed by employers throughout a member's active work life with a fraction of the additional amount charged by the AFP¹⁰. It provides protection to the insured and his or her family group in the event of disability or death of the insured party. Based on figure 601 in the financial statements of Vida Security, it includes product line 420.

| DSI | 1Q21 | 4Q20 | 1Q20 | % C | hg. |
|---------------------------------|---------|--------|--------|--------|--------|
| In MCH\$ | . 1921 | 46(20 | 10(20 | QoQ | YoY |
| Gross written premiums | 54 | 100 | 124 | -46.6% | -56.8% |
| Net premiums written | 2 | 27 | 46 | - | - |
| Variation in technical reserves | -980 | -3,432 | 0 | -71.5% | - |
| Claims paid | 17,171 | 5,792 | 1,452 | 196.5% | - |
| Pensions paid | -13,878 | -3,229 | -3,906 | 329.8% | - |
| Underwriting expenses | 0 | 0 | 0 | - | - |
| Medical expenses | 0 | 0 | 0 | - | - |
| Insurance impairment | 0 | 0 | 0 | - | - |
| Contribution Margin | 2,316 | -842 | -2,408 | - | - |

This table of pensions paid includes disability and survivor payments to insured retirees. Claims paid includes a reserve for the present value of the obligation with the insured parties.

The fifth DSI tender was organized by the AFPs for the period from July 2016 to June 2018, and Vida Security was awarded two fractions for men and two for women. The seventh tender for DSI insurance for the next period (July 1, 2020 to June 30, 2022) was concluded in June 2020, and Vida Security was not awarded any fractions.

Gross written premiums totaled MCH\$54 for 1Q21 since it was awarded no new policies in the current tender, while claims and pensions paid reached MCH\$3,293 (a loss of -MCH\$454 for 1Q20), due to the 1Q21 rise in interest rates used to calculate technical reserves.

This explains the contribution margin of -MCH\$2,316 for 1Q21, compared to -MCH\$2,408 last year.

Vida Security - Consolidated Results

For 1Q21, Vida Security reported profit of MCH\$15,322 (vs a loss of -MCH\$957 for 1Q20) due to greater investment income (vs -MCH\$13,212 for 1Q20), increased premiums (+9.2% YoY) and lower claims and pensions paid (-7.7% YoY).

For the quarter, it reported profit of MCH\$15,322 (+117.2% QoQ), because of lower variations in technical reserves (-42.3% QoQ) and increased premiums (+10.9% QoQ), partly offset by lower claims paid during the period (+6.3% QoQ)

¹⁰ http://www.spensiones.cl/portal/orientacion/580/w3-article-3024.html

| | 1Q21 | 4Q20 | 1Q20 | % C | hg. |
|---|---------|---------|---------|---------|---------|
| In MCH\$ | 16(21 | 4020 | 16/20 | QoQ | YoY |
| Gross written premiums | 69,214 | 62,383 | 63,408 | 10.9% | 9.2% |
| Net premiums written | 68,342 | 61,367 | 62,282 | 11.4% | 9.7% |
| Variation in technical reserves | -14,827 | -25,718 | 25,455 | -42.3% | -158.2% |
| Claims paid | -11,141 | -34,590 | -42,156 | -67.8% | -73.6% |
| Pensions paid | -50,637 | -23,546 | -24,786 | 115.1% | 104.3% |
| Underwriting expenses | -3,231 | -3,483 | -3,932 | -7.3% | -17.8% |
| Medical expenses | -2 | -6 | -5 | -60.0% | -48.4% |
| Insurance impairment | -13 | 36 | -299 | -137.6% | -95.5% |
| Contribution Margin | -11,510 | -25,942 | 16,559 | -55.6% | -169.5% |
| Administrative expenses | -7,681 | -7,191 | -9,327 | 6.8% | -17.7% |
| CUI Portfolio | 7,021 | 15,408 | -23,621 | -54.4% | -129.7% |
| Proprietary portfolio | 31,941 | 29,230 | 10,409 | 9.3% | 206.9% |
| Investment income | 38,962 | 44,637 | -13,212 | -12.7% | -394.9% |
| Exchange differences | 439 | -191 | 3,549 | - | -87.6% |
| Gain (loss) on indexed assets and liabilities | -1,241 | -2,645 | -1,248 | -53.1% | -0.6% |
| Other income and expenses | -11 | -390 | -170 | -97.1% | -93.4% |
| Income tax expense | -3,637 | -1,225 | 2,893 | 197.0% | - |
| Profit for the period | 15,322 | 7,054 | -957 | 117.2% | |

In aggregate, gross written premiums reached MCH\$69,214 for 1Q20 (+9.2% YoY) explained by higher sales of annuities (+363.0% YoY), offset by reduced premiums on individual and group insurance policies (-20.3% YoY and 16.5% YoY, respectively).

For 1Q21, the subsidiary recognized a variation in technical reserves of -MCH\$14,827 (vs +MCH\$25,455 for 1Q20) for individual insurance, due to better returns on investments in the CUI and APV portfolios. Claims and pensions paid totaled MCH\$61,778 (-7.7% YoY), due to decreased surrenders and transfers from individual CUI and APV policies and lower claims and pensions paid in DSI insurance. These effects were only partly offset by higher claims and pensions paid in annuities as a result of greater sales.

This explains the contribution margin of -MCH\$11,510 for 1Q21, compared to +MCH\$16,559 for 1Q20.

The area reported investment income of MCH\$38,962 (vs -MCH\$13,212 for 1Q20), attributable to improved results on equity investments in both the CUI and APV portfolios, as well as the proprietary trading portfolio, coupled with stronger returns from real estate assets in the proprietary trading portfolio. Weaker returns on the CUI and APV investment portfolio are counterbalanced by releases of technical reserves. Administrative expenses reached MCH\$7,681 (-17.7% YoY), in line with long-term cost savings efforts rolled out throughout 2020.

The income tax expense for 1Q21 was -MCH\$3,637 (vs +MCH\$2,893 for 1Q20), in line with a larger profit before taxes.

For 1Q21, Vida Security reported profit of MCH\$15,322 (+117.2% QoQ). The larger direct premiums written (+9.2% QoQ) are explained by a rise in annuity volumes (MCH\$21,431 for 1Q21 vs MCH\$5,767 for 4Q20), partly offset by individual insurance policies due to lower premiums from CUI and APV policies. For the quarter, investment income totaled MCH\$38,962 (-12.7% QoQ), due to weaker returns on equity instruments in the CUI portfolio. Meanwhile, the proprietary trading portfolio reported better results (+9.3% QoQ). The total variation in technical reserves was -MCH\$14,827 (-MCH\$25,718 for 4Q20), in line with decreased the investment income from CUI investments (-54.4% QoQ).

Administrative Expenses - Vida Security

| | 1Q21 | 4Q20 | 1Q20 | % C l | ng |
|-------------------------------|--------|--------|--------|--------------|--------|
| In MCH\$ | 10(21 | 46(20 | 1620 | QoQ | YoY |
| Payroll | -3,523 | -3,672 | -3,899 | -4.1% | -9.6% |
| Distribution channel expenses | -710 | -862 | -1,018 | -17.7% | -30.3% |
| Other | -3,449 | -2,658 | -4,411 | 29.8% | -21.8% |
| Total administrative expenses | -7,681 | -7,191 | -9,327 | 6.8% | -17.7% |

For 1Q21, Vida Security reported administrative expenses of MCH\$7,681 (-17.7% YoY). In 2020 all Group companies implemented a savings plan and carried out structural adjustments. As a result, it had lower personnel expenses (-21.8% YoY). On a quarterly basis, expenses totaled MCH\$7,681 (+6.8% QoQ), in line with the company's increased business.

Investment Income - Vida Security

Investment income reached MCH\$38,962 for 1Q21 (vs MCH\$13,212 for 1Q20). The proprietary trading portfolio had returns of MCH\$31,941 (+206.9% YoY) due to greater returns from equity instruments, indexes and real estate funds, which more than offset the decreased returns on fixed-income instruments. Meanwhile, the CUI and APV portfolios had income of MCH\$7,021 for 1Q21 (vs -MCH\$23,621 for 1Q20), also associated with stronger returns on equity instruments. More robust returns on the CUI and APV investment portfolio are counterbalanced by recording technical reserves.

In quarterly terms, investment income fell by MCH\$5,675 (-12.7% QoQ). The proprietary trading portfolio generated income of MCH\$31,941 for 1Q21 (+9.3% QoQ), outperforming the prior quarter. The CUI and APV portfolios generated income of MCH\$7,021 for the quarter (-54.4% QoQ) due to poorer returns on equity instruments.

| Investment Stock In Ch\$ Million | 1Q21 | 4Q20 | 1Q20 | % C | hg | Stock % |
|----------------------------------|-----------|-----------|-----------|--------|--------|---------|
| | 19(21 | 40,20 | TQZU | QoQ | ΥοΥ | 1Q21 |
| Fixed Income | 1,728,226 | 1,727,716 | 1,802,671 | 0.0% | -4.1% | 64.3% |
| Equities and indexes | 653,323 | 608,022 | 543,500 | 7.5% | 20.2% | 24.3% |
| Real estate | 274,759 | 272,602 | 239,162 | 0.8% | 14.9% | 10.2% |
| Other investments | 29,931 | 34,850 | 49,244 | -14.1% | -39.2% | 1.1% |
| Investments Stock | 2,686,240 | 2,643,190 | 2,634,577 | 1.6% | 2.0% | - |
| CUI Portfolio | 607,138 | 586,888 | 525,677 | 3.5% | 15.5% | 22.6% |
| Proprietary portfolio | 2,079,102 | 2,056,302 | 2,108,899 | 1.1% | -1.4% | 77.4% |
| Investments Stock | 2,686,240 | 2,643,190 | 2,634,577 | 1.6% | 2.0% | - |

| Investment Income In Ch\$ Million | 1Q21 | 4Q20 | 1Q20 | % C | hg |
|-----------------------------------|--------|--------|---------|--------|--------|
| | 1021 | 4020 | 10,20 | QoQ | YoY |
| Fixed Income | 13,542 | 15,872 | 19,421 | -14.7% | -30.3% |
| Equities and indexes | 20,904 | 25,697 | -34,371 | -18.7% | - |
| Real estate | 3,909 | 3,426 | 3,320 | 14.1% | 17.7% |
| Other investments | 608 | -357 | -1,582 | - | - |
| Investments Income | 38,962 | 44,637 | -13,212 | -12.7% | |
| CUI Portfolio | 7,021 | 15,408 | -23,621 | -54.4% | - |
| Proprietary portfolio | 31,941 | 29,230 | 10,409 | 9.3% | 206.9% |
| Investments Income | 38,962 | 44,637 | -13,212 | -12.7% | |

| | 1Q21 | 4Q20 | 1Q20 | % Chg | | |
|-----------------------|--------|--------|---------|--------|--------|--|
| ROI | 1921 | 40(20 | 1020 | QoQ | ΥοΥ | |
| Fixed Income | 3.13% | 3.67% | 4.31% | -54 p | -63 p | |
| Equities and indexes | 12.80% | 16.91% | -25.30% | -411 p | 4220 p | |
| Real estate | 5.69% | 5.03% | 5.55% | 66 p | -53 p | |
| Other investments | 8.12% | -4.10% | -12.85% | 1222 p | 875 p | |
| | | | | | | |
| CUI Portfolio | 4.63% | 10.50% | -17.97% | -588 p | 2847 p | |
| Proprietary portfolio | 6.15% | 5.69% | 1.97% | 46 p | 371 p | |
| ROI | 5.80% | 6.76% | -2.01% | -95 p | 876 p | |

Exchange Differences and Gain (Loss) from Indexation Adjustments

Exchange differences totaled MCH\$439 in 1Q21 (MCH\$3,549 in 1Q20 and MCH\$191 for 4Q20).

On the other hand, the subsidiary posted a loss from indexed assets and liabilities for 1Q21 of -MCH\$1,241 (-MCH\$1,248 for 1Q20 and -MCH\$2,645 for 4Q20), due to higher inflation during the period (1.12% in 1Q21 vs 1.26% in 4Q20).

OTHER SERVICES BUSINESS AREA (1.1% of assets; 3.6% of profit from business areas as of March 2021)

This business area includes the operations of Travel Security and Inmobiliaria Security, which offer non-financial products and services that complement Grupo Security's offering and are directed towards the same target markets.

INMOBILIARIA SECURITY

Inmobiliaria Security reported profit of MCH\$1,401 for 1Q21 (vs -MCH\$168 for 1Q20) due to legal title transferred on more units. Ownership was transferred on 38 units as of March 2021 (THUF 565) versus 14 units as of March 2020. In quarterly terms, profit for 1Q21 reached MCH\$1,401 (-50.0% QoQ) because title was transferred on fewer units during the quarter (38 in 1Q21 vs 72 in 4Q20). There is a lag between a sale and revenue recognition. Under IFRS, revenue is recognized once legal title to the property has been transferred.

Inmobiliaria Security signed purchase promise agreements totaling THUF 328 for 1Q21 (-46.2% YoY, -52.7% QoQ) because of smaller volumes, offset by a higher average price per unit sold. Meanwhile, real estate assets under management totaled MCH\$89,895, (-27.8% YoY and -7.8% QoQ), explained by the rise in the number of units on which ownership was transferred.

| | 1Q21 | 4Q20 | 1Q20 | % Chg | | |
|-------------------------------------|---------|---------|---------|--------|--------|--|
| In Ch\$ Million | 1921 | 46(20 | 10,20 | QoQ | YoY | |
| Real estate assets under management | 89,895 | 97,487 | 124,549 | -7.8% | -27.8% | |
| Purchase promise agreements (UF) | 328,073 | 692,930 | 224,439 | -52.7% | 46.2% | |
| Ownership transfers (Units) | 38 | 72 | 14 | -47.2% | 171.4% | |
| Profit for the period | 1,401 | 2,800 | -168 | -50.0% | - | |

TRAVEL AGENCY: TRAVEL SECURITY

Travel Security, including Travel Peru, had a loss of -MCH\$303 for 1Q21 (versus profit of MCH\$578 for 1Q20) due to reduced sales because of the public health crisis. This situation gave rise to an important structural adjustment in 2020 to shift towards a fundamentally digital sales model, watchful of how the industry will evolve.

| | 1Q21 | | | 4Q20 | 1Q20 | % Chg | | |
|--|------|-----|---|------|-------|-------|--------|--|
| | | QZI | | +Q20 | 10,20 | QoQ | YoY | |
| Total sales - Travel (MUSD) | | 12 | | 12 | 43 | -1.5% | -71.8% | |
| Net operating income (MCH\$) | - | 141 | - | 614 | 578 | - | - | |
| Profit for the period - Travel (MCH\$) | - | 303 | - | 467 | 90 | - | - | |

Travel Perú, Travel Security's subsidiary, reported sales of MUS\$2 for 1Q21 (vs MUS\$12 for 1Q20) and a net loss of -MUS\$0.2 as a result of the pandemic's impact on the travel and tourism industry.

INTERNATIONAL BUSINESS AREA (3.6% of assets; -1.4% of profit from business areas as March 2021)

The international business area reported a loss attributable to the owners of the parent of -MCH\$959. This area has consolidated 61% of Protecta Security since November 2018. Protecta Security is a Peruvian life insurance company focused on annuities that was acquired in September 2015, and marks Grupo Security's entrance into the Peruvian financial market. This area also consolidates 75% of Travel Perú, the group's travel agency in Peru.

Protecta Security

Protecta posted profit of MS./0.5 (-91.9% YoY) for 1Q21 with total premiums written of MS./155.3 (+30.0% YoY), a record high for the company. It also recorded lower claims paid (-2.5% YoY), lower fee and commission expenses (-51.0% YoY), and lower investment income (-19.2% YoY).

Protecta reported annuity sales of MS./80.1 (+20.9% YoY) and market share of 23.4%. In addition, the subsidiary boasted sales of private annuities of MS./56.1 (+63.8% YoY) and market share of 17.5%.

It reported profit of MS./0.5 for 1Q21 due to lower investment income of MS./28.3 (-28.7% QoQ). The variation in technical reserves improved during the quarter due to an increase in premiums (+24.8% QoQ) and a rise in net claims (+4.0% QoQ).

| | 1Q21 | 4Q20 | 1Q20 | % Chg | | |
|--------------------------------------|---------|---------|---------|---------|---------|--|
| In S./ Thousands | 1421 | 4620 | 1020 | QoQ | YoY | |
| Annuities - Premiums written | 80,145 | 56,250 | 66,274 | 42.5% | 20.9% | |
| Annuities - Market share | 23.4% | 22.5% | 26.0% | 86 p | -262 p | |
| Private annuities - Premiums written | 56,057 | 47,565 | 34,225 | 17.9% | 63.8% | |
| Private annuities - Market share | 17.5% | 15.5% | 14.3% | 198 p | 324 p | |
| Premiums written | 155,330 | 124,498 | 119,513 | 24.8% | 30.0% | |
| Investment income | 28,324 | 39,726 | 35,051 | -28.7% | -19.2% | |
| Annualised return (LTM) | -3.6% | 7.2% | 9.7% | -1074 p | -1323 p | |
| Profit for the period | 478 | 13,206 | 5,898 | -96.4% | -91.9% | |

RISK RATINGS

| | Grupo Security | Banco Security | | Factoring Security | Inv. Previsión Security |
|------------------------------|-------------------|-------------------|-----|-----------------------|-------------------------------|
| FitchRatings (local) | AA- | AA | AA- | AA- | A+ |
| ICR (local) | AA- | AA | AA | AA- | A+ |
| FitchRatings (international) | | BBB | | | |

BONDS ISSUED BY GRUPO SECURITY

| Series | Registration Number | Registration Date | Currency | Amount | Annual Interest Rate | Duration (Years) | Maturity |
|--------|------------------------|----------------------|----------|-----------|----------------------------|---------------------|----------|
| F | 620 | 15/09/09 | UF | 43,844 | 4.50 | 23 | 15/09/32 |
| K | 763 | 30/06/13 | UF | 3,000,000 | 4.00 | 25 | 30/06/38 |
| L3 | 795 | 09/10/14 | UF | 3,000,000 | 3.40 | 21 | 15/11/35 |
| М | 842 | 25/10/16 | UF | 1,189,000 | 4.20 | 25 | 15/10/41 |
| N1 | 885 | 31/01/18 | UF | 1,500,000 | 2.85 | 25 | 10/12/42 |
| S | 1,036 | 30/06/20 | UF | 1,000,000 | 2.00 | 20 | 30/06/40 |
| Total | | | UF | 9,732,844 | | | |

For more information on debt issued by subsidiaries of Grupo Security, please see the financial liability notes in the financial statements.

Returns and Dividends

At the annual general meeting on April 06, 2021, Grupo Security shareholders approved a dividend payment of CH\$5.25 per share charged to profit for the year 2020. This dividend plus the interim dividend distributed in October 2020 are equivalent to CH\$10.95 per share, totaling MCH\$41,588, or 64% of profit for the year 2020.

The Group's dividend yield, calculated as dividends per share over the last 12 months divided by the stock price as of March 31st, was 8.3%. For 1Q21, Grupo Security's stock reported a return of +32.7%, outperforming the S&P/CLX IPSA's +17.3%.

1Q21 EARNINGS CONFERENCE CALL

Grupo Security's first quarter earnings report will be explained to the market in a conference call on June 3, 2021. A transcript of the call will be available on our website. For more information, please contact the Investor Relations Team at <u>relacioninversionistas@security.cl</u>.

GRUPO SECURITY

Grupo Security S.A. is a niche Chilean-based diversified financial group offering banking, insurance, asset management and other services to large and medium-sized companies and high-income individuals. Through a differentiated and innovative offering of financial products and services tailored to its niche, the group leverages operational and financial synergies through organic growth and acquisitions.

Safe Harbor

This report contains results of the different business units, which are not guarantees of future results and are subject to significant risks and uncertainty. They may be affected by a number of unforeseen factors such as changes in global economic conditions, changes in market conditions, regulatory changes, actions by competitors and operational and financial risks inherent to the financial services business.

APPENDICES

1. Financial Statements and Indicators - Assets

| n ssets In Ch\$ Millions | December, 31 2020 | March, 31 2021 |
|--|----------------------|-------------------------|
| Current assets | | |
| Cash and cash equivalents | 597,497 | 537,96 |
| Other financial assets, current | 3,878,087 | 3,778,86 |
| Other non-financial assets, current | 13,344 | 12,67 |
| Trade and other receivables, current | 6,616,652 | 6,677,68 |
| Accounts receivable from related parties, current | 53,343 | 78,11 |
| Inventories | 100,559 | 93,56 |
| Current tax assets | 41,281 | 46,51 |
| Total current assets other than assets or disposal groups classified as hel for sale or held for distribution to owners | d 11,300,764 | 11,225,38 |
| Non-current assets or disposal groups classified as held for sale or held for distribution to ow ners | 2,874 | 2,8 |
| Total non-current assets classified as held for sale or held for distribution t | 0 | |
| owners | 2,874 | 2,86 |
| Total current assets | 11,303,638 | 11,228,25 |
| Non-current assets | | |
| Other non-financial assets, non-current | 53,036 | 40,76 |
| Equity-accounted investments | 1,950 | 1,80 |
| Intangible assets other than goodwill | 36,248 | 36,32 |
| Goodwill | 119,067 | 119,00 |
| Property, plant and equipment | 50,610 | 50,03 |
| Investment property | 291,001 | 294,47 |
| | 0 | |
| Assets for right of use | 0 | |
| Assets for right of use Deferred tax assets | 56,888 | 65,82 |
| - | Ũ | 65,82 616,9 1 |

| iabilities and Equity n Ch\$ Millions | December, 31 2020 | March, 31 2021 |
|--|--------------------------|----------------|
| | | |
| Other financial liabilities, current | 7,087,157 | 6,838,870 |
| Liabilities for leases, current | 2,140 | 2,140 |
| Trade and other payables | 2,863,722 | 2,964,259 |
| Accounts payable to related parties, current | 4,813 | 7,27 |
| Other short-term provisions | 35,831 | 41,51 |
| Current tax liabilities | 31,893 | 44,55 |
| Employee benefit provisions, current | 12,369 | 11,88 |
| Other non-financial liabilities, current | 133,674 | 156,12 |
| Total current liabilities | 10,171,578 | 10,066,62 |
| | | |
| Non-current liabilities | | |
| Other financial liabilities, non-current | 869,297 | 877,53 |
| Liabilities for leases, non-current | 6,907 | 6,90 |
| Accounts payable, non-current | 10,733 | 20,62 |
| Accounts payable to related parties, non-current | 0 | |
| Deferred tax liabilities | 803 | 58 |
| Total non-current liabilities | 888,188 | 905,65 |
| Total liabilities | 11,059,767 | 10,972,27 |
| Equity | | |
| Issued Capital | 487,691 | 487,69 |
| Retained earnings | 399,605 | 416,55 |
| Shaere premium | 0 | 110,00 |
| Other reserves | (51,776) | (57,939 |
| Equity attribuable to equity holders of parent | 835,520 | 846,31 |
| | | 26,57 |
| Non-controling interests | 26,225 | 20,07 |
| Non-controling interests Total equity | 26,225 861,744 | 872,88 |

2. Financial Statements and Indicators - Liabilities and Equity

3. Financial Statements and Indicators - Consolidated Statement of Income

| March, 31 2021 | March, 31 2020 | Consolidated statement of income (MCh\$) |
|----------------|-----------------|---|
| | | |
| 3 307,2 | 298,418 | Revenue |
| -213,5 | -215,693 | Cost of sales |
| 5 93,7 | 82,725 | Gross profit |
|) 2 | 380 | Other income |
|) | 0 | Distribution costs |
| -55,8 | -67,842 | Administrative expenses |
| 4 -1,9 | -5,034 | Other expenses |
| 6 2 | 746 | Other gains |
| 3 3 | 343 | Finance income |
| -3,1 | -3,797 | Finance costs |
| 5 - | -85 | Share of profit (loss) of associates and joint ventures, equity-accounted |
| 7 7 | 4,527 | Exchange differences |
| 5 -4,8 | -4,165 | Gain (loss) on indexed assets and liabilities |
| 3 | -46 | Gains arising from the difference between the prior carrying amount and the fair value of financial assets reclassified at fair value |
| 2 29,4 | 7,752 | Profit before tax |
| 7 -5,1 | -1,267 | Income tax benefit (expense) |
| 5 24,3 | 6,485 | Profit (loss) from continuing operations |
|) | 0 | Profit (loss) from discontinued operations |
| 5 24,3 | 6,485 | Profit (loss) for the period |
| | | |
| | 6 500 | rofit (loss) attributable to |
| | 6,500 | Profit (loss) attributable to equity holders of the parent |
| - | -15 | Profit (loss) attributable to non-controlling interests |
| | 6,485 | Profit (loss) for the period |
| | | - |
| 3 | 3,256 14,805 | Depreciation and amortization Ebitda |

4. <u>Segment Note - Grupo Security YoY</u>

| Segment Note - Grupo Security | Lending and Treasury | | Asset Management | | Insurance | | International Business | | Other Services | | Consolidation Adjustments, Support Areas and Group Expenses | | Total Grupo Security | |
|---|-------------------------|---------|---------------------|--------|-----------|---------|---------------------------|---------|-------------------|---------|--|---------|-------------------------|----------|
| In MCH\$ | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 | Mar-20 | Mar-21 |
| Revenue | 138,835 | 128,779 | 13,261 | 13,809 | 58,236 | 112,694 | 38,935 | 38,092 | 9,151 | 16,331 | 40,000 | -2,445 | 298,418 | 307,261 |
| Cost of sales | -84,292 | -79,190 | -5,291 | -5,265 | -48,866 | -82,090 | -32,835 | -35,099 | -5,086 | -12,259 | -39,322 | 369 | -215,693 | -213,534 |
| Gross profit | 54,543 | 49,589 | 7,969 | 8,544 | 9,370 | 30,604 | 6,099 | 2,993 | 4,065 | 4,073 | 678 | -2,076 | 82,725 | 93,728 |
| Other income | 7 | 0 | 9 | 0 | 142 | 24 | 5 | -1 | 246 | 223 | -30 | 34 | 380 | 280 |
| Administrative expenses | -32,737 | -30,426 | -8,840 | -7,683 | -11,714 | -9,913 | -5,402 | -2,814 | -3,685 | -2,600 | -5,464 | -2,366 | -67,842 | -55,803 |
| Other expenses | -4,485 | -1,406 | -383 | -432 | -130 | -75 | -103 | -70 | -10 | -2 | 78 | 9 | -5,034 | -1,975 |
| Other gains (losses) | 0 | 0 | 338 | 0 | 40 | 21 | 260 | 120 | -18 | 7 | 127 | 74 | 746 | 221 |
| Finance income | 0 | 0 | 208 | 242 | 6 | 0 | 0 | 0 | 0 | 9 | 129 | 49 | 343 | 300 |
| Finance costs | 0 | 0 | -2 | -2 | -12 | -18 | -44 | -14 | -303 | -237 | -3,436 | -2,925 | -3,797 | -3,196 |
| Share of profit (loss) of associates and joint ventures, equity-accounted | 0 | 0 | 0 | 0 | -85 | -48 | 0 | 0 | -1 | 0 | 1 | -16 | -85 | -65 |
| Exchange differences | 4,052 | 1,130 | 1,350 | 985 | 140 | -244 | -838 | -929 | 34 | -31 | -212 | -142 | 4,527 | 769 |
| Gain (loss) from indexed assets and liabilities | 0 | 0 | -129 | 136 | -1,239 | -1,235 | 0 | 0 | -23 | 123 | -2,774 | -3,855 | -4,165 | -4,831 |
| Gains (losses) arising from the difference between the prior carrying amount and the fair value of financial assets reclassified at fair value | 56 | -2 | -102 | -4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -46 | -6 |
| Profit (loss) before tax | 21,436 | 18,886 | 419 | 1,786 | -3,482 | 19,116 | -23 | -715 | 305 | 1,564 | -10,903 | -11,214 | 7,752 | 29,423 |
| Income tax benefit (expense) | -3,785 | -2,745 | 51 | 1,098 | 2,815 | -3,656 | -15 | 37 | -320 | -369 | -12 | 532 | -1,267 | -5,103 |
| Profit (loss) from continuing operations | 17,651 | 16,141 | 470 | 2,884 | -667 | 15,460 | -38 | -678 | -16 | 1,195 | -10,915 | -10,682 | 6,485 | 24,320 |
| Profit (loss) attributable to | | | | | | | | | | | | | | |
| Profit (loss) attributable to equity holders of the parent | 17,647 | 16,138 | 471 | 2,885 | -708 | 15,254 | -25 | -415 | -8 | 1,250 | -10,877 | -10,760 | 6,500 | 24,351 |
| Profit (loss) attributable to non-controlling interest | 4 | 3 | -1 | -1 | 42 | 206 | -13 | -263 | -8 | -55 | -39 | 78 | -15 | -30 |
| Profit (loss) for the period | 17,651 | 16,141 | 470 | 2,884 | -667 | 15,460 | -38 | -678 | -16 | 1,195 | -10,915 | -10,682 | 6,485 | 24,320 |

5. <u>Segment Note - Grupo Security QoQ</u>

| Segment Note - Grupo Security | | Lending and Treasury | | Asset Management | | Insurance | | International Business | | er ces | Consolidation Adjustments, Support Areas and | | Total Grupo Security | |
|---|---------|-------------------------|---------|---------------------|---------|-----------|---------|---------------------------|---------|-----------|--|---------|-------------------------|----------|
| In MCH\$ | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 | 4Q-20 | 1Q-21 |
| Revenue | 132,648 | 128,779 | 27,613 | 13,809 | 110,803 | 112,694 | 33,197 | 38,092 | 21,166 | 16,331 | -9,986 | -2,445 | 315,441 | 307,261 |
| Cost of sales | -85,548 | -79,190 | -18,337 | -5,265 | -90,016 | -82,090 | -30,239 | -35,099 | -16,475 | -12,259 | 8,981 | 369 | -231,634 | -213,534 |
| Gross profit | 47,099 | 49,589 | 9,276 | 8,544 | 20,787 | 30,604 | 2,958 | 2,993 | 4,691 | 4,073 | -1,004 | -2,076 | 83,807 | 93,728 |
| Other income | 9 | 0 | -9,391 | 0 | 29 | 24 | 14 | -1 | 215 | 223 | 9,559 | 34 | 435 | 280 |
| Administrative expenses | -29,060 | -30,426 | -5,893 | -7,683 | -10,019 | -9,913 | -3,325 | -2,814 | -2,406 | -2,600 | -3,716 | -2,366 | -54,419 | -55,803 |
| Other expenses | -2,183 | -1,406 | -515 | -432 | 126 | -75 | -96 | -70 | 5 | -2 | 83 | 9 | -2,579 | -1,975 |
| Other gains (losses) | 0 | 0 | 17 | 0 | 86 | 21 | 174 | 120 | 600 | 7 | -107 | 74 | 770 | 221 |
| Finance income | 0 | 0 | 173 | 242 | -6 | 0 | 0 | 0 | -15 | 9 | -167 | 49 | -15 | 300 |
| Finance costs | 0 | 0 | -1 | -2 | -18 | -18 | -21 | -14 | -265 | -237 | -3,347 | -2,925 | -3,652 | -3,196 |
| Share of profit (loss) of associates and joint ventures, equity- accounted | 0 | 0 | 0 | 0 | -165 | -48 | 0 | 0 | -356 | 0 | 506 | -16 | -15 | -65 |
| Exchange differences | 4,021 | 1,130 | 1,122 | 985 | 168 | -244 | -286 | -929 | -310 | -31 | 6 | -142 | 4,723 | 769 |
| Gain (loss) from indexed assets and liabilities | 0 | 0 | -29 | 136 | -2,654 | -1,235 | 0 | 0 | 769 | 123 | -4,293 | -3,855 | -6,207 | -4,831 |
| Gains (losses) arising from the difference between the prior carrying amount and the fair value of financial assets reclassified at fair value | 13 | -2 | 608 | -4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 621 | -6 |
| Profit (loss) before tax | 19,900 | 18,886 | 4,014 | 1,786 | 8,334 | 19,116 | -582 | -715 | 2,930 | 1,564 | -11,125 | -11,214 | 23,470 | 29,423 |
| Income tax benefit (expense) | -3,367 | -2,745 | -771 | 1,098 | -1,256 | -3,656 | 380 | 37 | -700 | -369 | 426 | 532 | -5,288 | -5,103 |
| Profit (loss) from continuing operations | 16,533 | 16,141 | 3,243 | 2,884 | 7,078 | 15,460 | -202 | -678 | 2,230 | 1,195 | -10,699 | -10,682 | 18,183 | 24,320 |
| Profit (loss) attributable to | | | | | | | | | | | | | | |
| Profit (loss) attributable to equity holders of the parent | 16,530 | 16,138 | 3,242 | 2,885 | 6,916 | 15,254 | -122 | -415 | 2,348 | 1,250 | -11,266 | -10,760 | 17,649 | 24,351 |
| Profit (loss) attributable to non-controlling interest | 4 | 3 | 1 | -1 | 161 | 206 | -80 | -263 | -118 | -55 | 566 | 78 | 534 | -30 |
| Profit (loss) for the period | 16,533 | 16,141 | 3,243 | 2,884 | 7,078 | 15,460 | -202 | -678 | 2,230 | 1,195 | -10,699 | -10,682 | 18,183 | 24,320 |

6. Grupo Security Consolidated Statement of Cash Flows

| Statement of Cash Flows | Mar-20 | Mar-21 |
|---|----------|----------|
| For the periods ended December 31st, 2019 and 2020 | MCh\$ | MCh\$ |
| Net cash flows provided by (used in) operating activities | -251,946 | -105,521 |
| Net cash flows used in investing activities | -1,513 | -3,686 |
| Net cash flows used in financing activities | 63,476 | 44,516 |
| Increase (decrease) in cash and cash equivalents before effect of exchange rate changes | -189,983 | -64,691 |
| Effect of changes in exchange rates on cash and cash equivalents | 33,592 | 5,163 |
| Net increase (decrease) in cash and cash equivalents | -156,392 | -59,529 |
| Cash and cash equivalents at beginning of period | 800,422 | 597,497 |
| Cash and cash equivalents at end of period | 644,030 | 537,968 |

Operating Cash Flows

For 1Q21, the company reported net operating cash flows of -MCH\$105,532 (-MCH\$251,947 for 1Q20). Although negative, it was an improvement over 1Q20 because of the sale of instruments in the Bank's investment portfolio and lower loan growth during the quarter (0.7% in 1Q21, vs 2.3% in 1Q20).

Investing Cash Flows

For 1Q21, the company reported net investing cash flows of -MCH\$3,686 (-MCH\$1,513 for 1Q20).

Financing Cash Flows

For 1Q21, it had net financing cash flows of MCH\$44,527 (-29.8% YoY), due to lower proceeds from long-term loans at Banco Security, particularly because of obtained financing through central bank lines in 1Q20.

7. Quarterly Statement of Income

| Quarterly Earnings (M Ch\$) | | 1Q20 | 2Q20 | 3Q20 | 4Q20 | 1Q21 | | |
|--|--------|----------|-----------|-----------|-----------|-----------|--|--|
| Revenue | M Ch\$ | 298,418 | 199,468 | 276,725 | 315,441 | 307,261 | | |
| Cost of sales | M Ch\$ | -215,693 | (124,960) | (165,755) | (231,634) | (213,534) | | |
| Gross profit | M Ch\$ | 82,725 | 74,509 | 110,971 | 83,807 | 93,728 | | |
| Administratie expenses | M Ch\$ | -67,842 | (59,870) | (61,232) | (54,419) | (55,803) | | |
| Operating income | M Ch\$ | 10,975 | 13,331 | 47,789 | 27,114 | 36,452 | | |
| Finance costs | M Ch\$ | -3,797 | (3,269) | (3,747) | (3,652) | (3,196) | | |
| Profit before tax | M Ch\$ | 7,752 | 6,791 | 39,960 | 22,569 | 29,423 | | |
| Profit attributable to equity holders of parent | M Ch\$ | 6,500 | 10,828 | 30,445 | 17,374 | 24,352 | | |
| EBITDA ¹ | M Ch\$ | 14,805 | 13,264 | 47,106 | 29,509 | 36,002 | | |
| 1. EBITDA: Defined as the sum of profit before tax, finance costs and depreciation | | | | | | | | |

8. Financial and Business Indicators

| ctivity levels (M Ch\$) | | 31-Mar-20 | 30-Jun-20 | 30-Sep-20 | 31-Dec-20 | 31-Mar-21 |
|-----------------------------------|-------------|------------|------------|------------|------------|-----------|
| Cash (Grupo Secuirity Standalone) | \$ millions | 3,977 | 5,807 | 76,000 | 60,294 | 58,16 |
| Total Assets | \$ millions | 12,522,935 | 12,172,785 | 12,117,911 | 11,921,511 | 11,845,16 |
| Total Liabilities | \$ millions | 11,752,468 | 11,381,065 | 11,255,703 | 11,059,767 | 10,972,27 |
| Total Equity | \$ millions | 770,467 | 791,721 | 862,208 | 861,744 | 872,88 |

| Leverage Ratios (M Ch\$) | | 31-Mar-20 | 30-Jun-20 | 30-Sep-20 | 31-Dec-20 | 31-Mar-21 |
|--|-------|-----------|-----------|-----------|-----------|-----------|
| Individual leverage ratio ¹ | % | 36.64% | 34.46% | 35.14% | 35.64% | 36.74% |
| Consolidated financial expenses ² | Times | 3.04 | 3.06 | 6.04 | 6.33 | 10.21 |

| Profitability (M Ch\$) | | 31-Mar-20 | 30-Jun-20 | 30-Sep-20 | 31-Dec-20 | 31-Mar-21 |
|--|-------------|-----------|-----------|-----------|-----------|-----------|
| Revenue | \$ millions | 298,418 | 497,886 | 774,611 | 1,090,053 | 307,261 |
| Profit attributable to equity holders of the company | \$ millions | 6,500 | 17,328 | 47,772 | 65,146 | 24,352 |
| EBITDA | \$ millions | 14,805 | 28,070 | 75,175 | 104,685 | 36,002 |
| Return of equity ³ | % | 3.40% | 4.52% | 7.95% | 8.12% | 11.58% |
| Return on assets ⁴ | % | 0.212% | 0.287% | 0.528% | 0.544% | 0.820% |
| Earnings per share ⁵ | \$ | 18.00 | 15.06 | 17.98 | 16.84 | 20.98 |
| Number of shares | \$ millions | 3,695 | 3,695 | 4,017 | 4,042 | 4,042 |

1. Individual leverage ratio: Defined as the quotient between the sum of Grupo Security's individually considered leverage and total consolidated equity, defined in note 38 to Grupo Security's Consolidated Financial Statement.

2. Financial expense coverage: Defined as the sum of profit before tax and finance costs divided by finance costs.

3. Return on equity: Defined as the quotient between profit attributable to controlled properties for the annualized period and average equity attributable to controlled properties.

4. Return on assets: Defined as the quotient between profit attributable to controlled companies for the annualized period and total average assets.

5. Earnings per share: Defined as the quotient between profit attributable to controlled companies LTM and the weighted average number of shares LTM.

Grupo Security's total consolidated assets were MCH\$11,845,166 as of March 2021, -0.6% YTD. Of these assets, 56.4% are trade and other receivables, primarily the Bank's loan portfolio. As of March 2021, this item reached MCH\$6,677,684, +0.9% YTD, driven by +0.7% YoY growth in loans as explained on page 14.

Furthermore, 31.9% of total assets are other current financial assets. This line item primarily includes the investment portfolio for the insurance

subsidiary's technical reserves and the Bank's portfolio of financial instruments. As of March 2021, other current financial assets reached MCH\$3,778,865, down -2.6% YTD, due to a 12.5% drop in the Bank's current financial assets, which totaled MCH\$1,136,041 as of March 2021, mostly because of a decrease in the portfolio of financial investments available for sale of MCH\$825,574 for 1Q21 (-11.4% YTD). This effect was partly offset by an increase of 1.7% YTD in the investment portfolio for the insurance subsidiary's technical reserves, which totaled MCH\$2,387,615 for 1Q21.

As of March 2020, total consolidated liabilities reached MCH\$10,972,279, -0.8 YTD. Of those, 62.3% are other current financial liabilities, which include the Bank's time deposits and current accounts, as well as debt issued by the Bank or the Group. As of March 2021, other current financial liabilities reached MCH\$6,838,870, -3.5% YTD, due to lower volumes of time deposits at the Bank of MCH\$1,520,942 as of March 2021 (-19.6% YTD).

Of total liabilities, 27.0% were trade and other payables, which are primarily the technical reserves of Vida Security and Protecta Security. As of March 2021, trade payables totaled MCH\$2,964,259 (+3.5% YTD), as a result of the 1.4% YoY increase in life insurance technical reserves, which totaled MCH\$2,440,348, in keeping with activity levels at Vida Security, as explained on pages 20 to 26. There were also greater reserves at Protecta Security, in line with greater sales of annuities and private annuities, as discussed on page 28 of this report.

Grupo Security's total equity amounted to MCH\$872,887 as of March 2021, +1.3% YTD, because of retained earnings for the year.

The individual leverage ratio is defined in note 38 of Grupo Security's financial statements as the ratio of standalone financial liabilities, as presented in the FECU disclosures, to total equity. Under the bondholder protection covenant, it may not exceed 0.4, measured on the standalone statement of financial position. As of March 2021, this ratio was 0.3674, +10 bps YoY and +110 bps YTD.

Consolidated financial expense coverage is the sum of profit before tax and finance costs, divided by finance costs. The majority of finance costs for this indicator are interest and indexation expenses for Grupo Security bonds. As of March 2021, the consolidated financial expense coverage ratio was 10.21 (+235.5% YoY) due to a +143.2% YoY variation in profit before tax.

As of March 2021, revenue was MCH\$307,261, +3.0% YoY. Of this, 32.5% corresponds to gross written premiums from Vida Security and Protecta Security, which grew 9.2% YoY and +30% YoY, respectively, as explained on pages 19 to 26 and 28. In addition, 34.1% of revenue was from interest and indexation on Bank loans, which fell 8.4% YoY, due to lower interest rates and a decrease in consumer loans, as explained on pages 6 and 7. On the other hand, 13.2% of consolidated revenue corresponds to other interest income earned mainly on Vida Security's investment portfolio, which had higher returns on investments, as mentioned on page 26.

For 1Q21, profit attributable to owners of the parent was MCH\$24,352, +274.6% YoY, while EBITDA reached MCH\$36,002 (+143.2% YoY). As of March 2021, annualized return on equity was 11.6% (+818 bps YoY) and return on assets was 0.82% (+61 bps YoY) with earnings per share of CH\$25.0 (+39.1% YoY). These results are explained by the results of Grupo Security and its subsidiaries, which are presented in detail throughout this report.

Market Information

Grupo Security is structured into five main business areas. Each area includes the subsidiaries and divisions that share common business objectives. These five areas are: lending, insurance, asset management, other services and international business.

Grupo Security is the parent company of a conglomerate of diversified companies engaged in the main sectors of the Chilean financial industry. Its subsidiaries Banco Security and Factoring Security provide lending services to companies and individuals. The subsidiary Seguros de Vida Security Previsión, Corredora de Seguros Security and Europ Assistance operate respectively in the life insurance and life annuity, insurance brokerage and travel assistance industries. Valores Security Corredora de Bolsa, Administradora General de Fondos Security and Securitizadora Security, complement the Group's offering of financial services by developing and distributing specialized financial products and personalized investment and asset management services. Starting in 4Q18, the international business area, which consists of the Peruvian subsidiaries Protecta Security and Travel Perú, is reported separately.

Grupo Security's other services business area includes two subsidiaries engaged in the real estate (Inmobiliaria Security) and travel and tourism (Travel Security) industries. In addition, since 2001 the subsidiary Invest Security provides all group companies with shared services such as accounting, business risk and control, corporate culture, research and corporate IT services to support their development and technological requirements. In December 2014, Invest Security merged with Capital S.A., a wholly-owned subsidiary of Grupo Security.

BANKING INDUSTRY

As of March 2021, the Chilean banking industry was made up of 18 financial institutions, including 1 state-owned bank (Banco Estado), 14 domestic banks and 3 branches of foreign banks. As of that date, industry loans totaled MCH\$201,792,318 (MCH\$186,506,816 excluding foreign subsidiaries). Equity totaled MCH\$22,518,731 while profit for 1Q20 was MCH\$928,870, with return on average equity¹¹ of 6.9%. The industry reported an efficiency ratio of 44.4% measured as operating expenses over gross operating profit, and 1.7% measured as operating expenses over total assets. The banking system posted a risk ratio of 2.65%, measured as loan loss provisions to total loans, and 1.55%, measured as 90-day nonperforming loans to total loans. As of March 2021, Banco Security had total loans of MCH\$6,225,833, positioning it 8th in total loans with 3.1% of the Chilean market (3.3% excluding foreign subsidiaries).

FACTORING INDUSTRY

Factoring has become an important source of alternative financing to complement traditional bank lending for small- and medium-sized companies. This service allows customers to receive advances on receivables via a discount on their invoices, checks, promissory notes or other similar documents. It provides them immediate liquidity and reduces costs and inefficiencies by handing the collections process over to the factoring service provider. Although the industry is still maturing, several situations and regulatory changes have boosted growth recently, making it one of the financial sector industries with the best domestic and international outlook.

MUTUAL FUND INDUSTRY

As of March 2021, the mutual fund industry reported average assets under management of MCH\$53,252,029 and 2,744,534 investors. Administradora General de Fondos Security boasted average assets under management of MCH\$2,828,241 as of March 2021, giving it a market share of 5.3% and a seventh place industry ranking among the 20 fund managers operating in the market.

STOCK BROKERAGE INDUSTRY

During the first quarter of 2021, market activity measured as value of shares grew 17.1% in comparison to 1Q20, reaching BCH\$18,074. Value of shares traded for Valores Security Corredores de Bolsa for the same period totaled BCH\$317 with market share of 1.8%. Market share is calculated based on transactions on Santiago Exchange and the Chilean Electronic Stock Exchange.

LIFE INSURANCE INDUSTRY

As of March 2021, there were 35 life insurance companies in Chile. Total gross written premiums for the industry were MCH\$1,092,047. The life insurance industry posted profit of MCH\$377,999 for the period ended March 2021. For the same period, Vida Security had market share of 6.3% based on gross written premiums.

Differences Between Book Values and Economic Values and/or Market Values of Principal Assets

Grupo Security participates in the insurance and services businesses through its investments in related companies, mainly Europ Assistance and in private investment funds through Inmobiliaria Security. As of March 2021, investments accounted for using the equity method in the Consolidated Statements of Financial Position represent approximately 0.02% of total assets.

Goodwill, which represents the difference between the acquisition cost and the fair value of assets and liabilities, totaled MCH\$119,067 as of March 2021, equivalent to 1.00% of total assets.

Given the varying natures of the companies considered investments in related companies, their market value is normally higher than their carrying amount, which depends on the industry and the economic conditions they face.

Risk Factors

DEPENDENCE ON SUBSIDIARY RESULTS

Grupo Security is the ultimate parent company of a conglomerate of companies and receives its income from subsidiary profits. As of March 2021, Grupo Security had not received any dividends from its subsidiaries.

Grupo Security controls its main subsidiaries with an ownership interest of more than 90% in each subsidiary, which gives it flexibility in setting each subsidiary's investment policies based on growth requirements. This situation enables Grupo Security to increase its economic value by reinvesting its subsidiaries' profits while maintaining a flow of dividends to Grupo Security, which enables it to meet its financial obligations and pay dividends to its shareholders. This is especially true because of the vast diversification of the Company's revenue sources, with subsidiaries in various sectors of the financial industry.

OTHER RISK FACTORS

Risks Associated with General Economic Performance

The performance of the Grupo Security subsidiaries is correlated to economic and financial conditions that, in turn, are dependent on monetary policy, which results in reduced growth of income and profits under restrictive conditions and the opposite under expansionary conditions.

Competition in All Group Business Areas

The industries in which the Group competes are known for being highly competitive, especially the banking and insurance industries, and trending toward decreased margins. The mergers and alliances that arise between competitors are proof of the competition that Group companies face. Despite the potential challenges to the companies, the possible negative effects of competition are deemed to be offset by Grupo Security's solid brand image in its target market, strong customer loyalty and the niche strategy that drives the Group's development. This has allowed Grupo Security to earn a favorable market position with which to face future competition.

Regulatory changes

The banking and insurance industries in which the Group does business are government-regulated and are consequently subject to potential regulatory changes over time. However, this risk is estimated to be low thanks to market transparency, the considerable development of these industries and their excellent global reputation.

RISKS ASSOCIATED WITH THE FINANCIAL BUSINESS

Credit Risk

Credit risk is dependent on monetary policy, which ultimately determines a customers' payment capacity. In early 2008, a general deterioration was seen in the system's loan portfolio, which was reflected in higher risk and delinquency ratios. In the third quarter of 2011, trends in risk ratios began to shift, with an improvement in risk levels. Banco Security has consistently posted risk levels below industry averages, even despite the public health crisis in 2020, because it has better collateral coverage than the rest of the industry.

Market Risk

The main market risks facing the Chilean banking industry are inflation and interest rate risk. As a result, Grupo Security has established market risk policies, procedures and limits to manage its maturity and exchange rate exposure in accordance with its own objectives and regulatory limits. In particular, the bank, its subsidiaries and the insurance companies have implemented a special system for controlling interest rate risk that also allows ongoing monitoring of their medium- and long-term investment portfolios.

Risks Associated with International Financial Market Volatility

The Chilean economy and its markets generally operate within international markets and may be affected by external shocks. The volatility of world financial markets and changes in global economic conditions can negatively affect the performance of local and international assets and risk premiums demanded by investors.

Interest Rate Risk

As of March 31, 2021, the Company has loans at reasonable rates based on current market conditions.

Foreign Exchange Risk

Grupo Security has implemented the policy of matching foreign currency transactions with financial institutions to sales transactions in the same currency.

Commodity Risk

As of March 31, 2021, Grupo Security does not have any significant assets or liabilities in commodities.

RISKS ASSOCIATED WITH THE INSURANCE BUSINESS

Local Financial Risks

Decreases in medium- and long-term interest rates could affect the performance of life annuity-backing assets and guaranteed-return investment accounts when investments with shorter maturities must be made, creating a medium-term operating deficit.

Mortality and Morbidity Rates

Increases in morbidity rates could cause the number of catastrophic claims to rise in the medium-term and the number of medical reimbursement claims to increase in the short term. If companies do not adjust to the new structure of the mortality curves, the decrease in adult mortality rates could negatively affect the income expected from the annuities area.

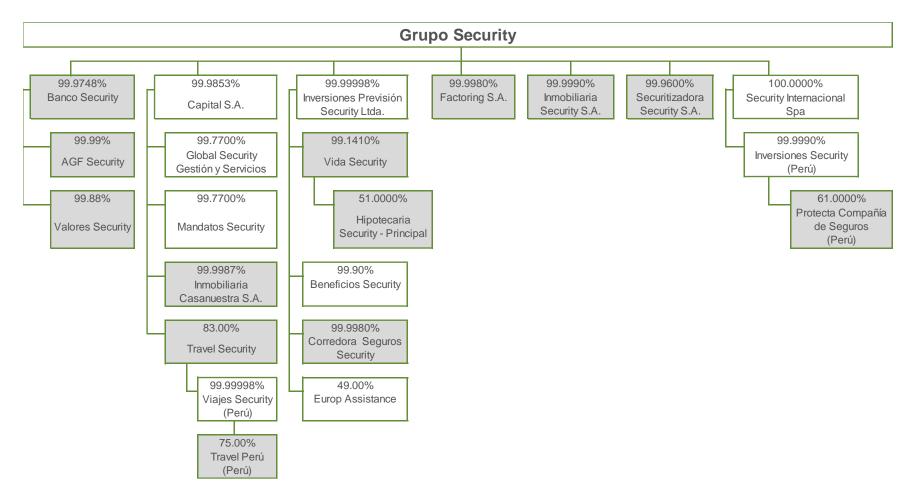
Industry Structure

The large number industry players can lead to company closures and mergers. Consequently, the current industry structure may vary, triggering adjustments to the structure of sales and operating margins.

Re-insurance Industry

The current trend toward concentration of re-insurance companies could affect the variety of coverage options and could prevent the reinsurance of risks that are currently backed thanks to the strong competition that until recently had existed in this market.

Grupo Security Corporate Structure



In 2020, the following changes were made to the corporate organizational structure:

- Asesorías Security was absorbed by Capital
- Servicios Security was absorbed by Inversiones Previsión Security
- Representaciones Security was absorbed by Travel Security